

Charge of the RTAP Tourism Work Group

"Hampton Roads contains many tourism assets that draw guests from outside of our region who visit and vacation here on an annual basis.

Wouldn't it be exciting if our tourism guests could visit our tourism destinations by using a public transit connector between these locations?

What if a vacationing family who drove to Williamsburg could take a bus to the Virginia Beach Oceanfront to spend a day? Or if a group who was vacationing in Virginia Beach could take a bus to tourism locations such as Busch Gardens, Hampton, or Norfolk?

This opportunity was presented as an idea for exploration at our first RTAP meeting."

Members of RTAP Tourism Workgroup

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MEETINGS HELD: April 23, April 30, May 7, and May 14. There was also an additional meeting with Rob Case, Zach Trogdon and Angie Bezik on May 17 to discuss opportunities to expand service.

Efforts of the RTAP Tourism Work Group

Outreach and research reveals the "Virginia Breeze" bus service.

- ➤ Blacksburg to D.C; Danville to D.C.; and
- ➤ Martinsville to Richmond to D.C.

These routes are provided by Dylan's Bus Service.

The roundtrip fares for each of the routes are \$49.99, \$41.99, and \$42.99 respectively, with each having an additional \$2.50 transaction fee.



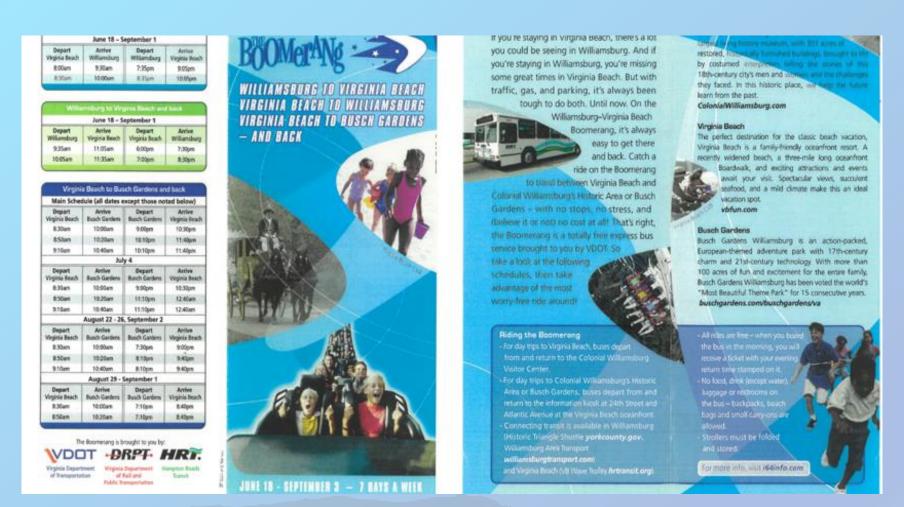
The Virginia Breeze

Is This An Idea Someone Had Before?

Some members of the Work Group remembered that there was service provided by HRT, which traveled from:

- ➤ Virginia Beach to Williamsburg and back;
- Williamsburg to Virginia Beach and back; and
- ➤ Virginia Beach to Busch Gardens.

It was called "The Boomerang." It is believed that it was short-lived and was a pilot funded by VDOT/DRPT. It ended in 2005. Fares were free to the riders.



The Boomerang

*Special thanks to Brian Solis for digging around in the VB attic to find the Boomerang flyer!

Other Tourism Stakeholders

Some different ideas

Thank You!

- Terry Banez, CEO of the Greater Williamsburg Chamber & Tourism Alliance/Business Council
- Diana Burke, Executive Director of the Virginia Beach Hotel Association
- Julie O'Neil, Director of Marketing & Communications for Visit Williamsburg
- Stacey Shiflet, President of the Virginia Beach Restaurant Association
- Ron Kuhlman, Vice President of Virginia Beach Tourism Marketing &
 Sales for Virginia Beach Convention & Visitors Bureau

A Shift of Need

A New Focus for Tourism Work Group







Shifting focus to meet immediate and ongoing needs of hospitality

and tourism.

Can routes be expanded to accommodate the extreme need for workforce for the tourism and hospitality industry?

Creating connectivity between job seekers and job providers who otherwise might not have the opportunity to come together.

New Focus | New Information

Fresh focus on how transit could create opportunities for all stakeholders, and improve hospitality and tourism for employers, workers and tourists alike.

Recent legislation passed by the Virginia General Assembly has created a dedicated funding stream for Hampton Roads Transit (HRT). Hopefully, these new-found funds can create synergy, opportunity, and connection.

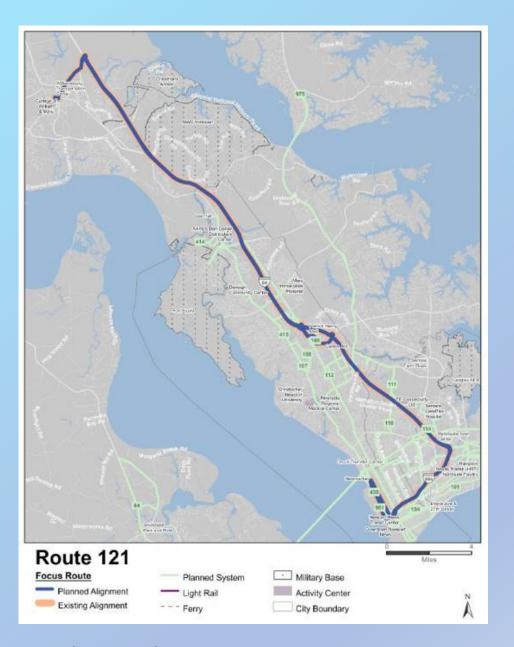
HRT recently shared that they have planned improvements to MAX Route 960. It currently ends at 19th Street but will be modified to end at 31st Street.

HRT also plans new MAX Route 121 running between the Newport News Transit Center and Williamsburg Transportation Center, stopping at Patrick Henry Mall. (The funding will be executed by HRTAC.)

MAX ROUTE 960



MAX ROUTE 121



Where Does That Leave the Historic Triangle?

Zach Trogdon, Executive Director of the Williamsburg Area Transit Authority (WATA), was asked if simple things could be done to create similar opportunities for connection between employers and employees in the Historic Triangle.

Ideas offered/replies:



Changing the peak period frequency of one or more existing WATA bus routes that serve tourism sites within the Historic Triangle?

✓ Having better frequency to Lee Hall is helpful. Collaboration with HRT will be necessary to create an HRT connection that has same timing and frequency.



Creating "park and ride" opportunities at locations near such locations as shopping centers, government buildings, schools?

✓ Possibly. Transit agencies have also worked with ride-share companies (e.g., Uber) to get riders to transit stops.



What else can be done?

✓ WATA is working on a plan for a new bus route along the Route 17 corridor in York County. Due diligence is underway.

Wrapping Up Our Work Questions to Ask Ourselves

Bob Crum asked RTAP workgroups to consider the following questions as they reviewed the information they gathered and began making recommendations:

- **1. Determine whether there is support** for a public transit connector between our regional tourism sites.
 - If so, could such a Tourism Transit Corridor enhance our ability to compete for tourism dollars and allow us to promote these tourism assets as a regional tourism hub?
- 2. What 1 3 action steps can be taken to advance this idea?
 - Must be Actionable and Realistic
 - Can it be advanced in the next 3 years?
- 3. Who are the important partners to advance? Who are new partners?
- 4. How can the effort be funded?

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A shift in focus from moving tourists to moving workforce

- ✓ Moving tourists should still be discussed later, following a fuller recovery from the COVID-19 pandemic
- ✓ Most immediate need of the tourism/hospitality venues and attractions is workforce
 - Visitors are coming and venues and attractions are ready and willing to hire
 - The aftermath of the pandemic has left a dearth of employees who are ready and willing to be hired.
 - A poor experience may leave visitors unwilling to come back

RECOMMENDATION

Shift the focus from moving visitors / tourists between Hampton Roads attractions / hospitality venues to working quickly and directly with stakeholders to develop a robust plan for moving workforce to Hampton Roads tourism/hospitality venues and.

2. What 1 – 3 Actionable Steps Can Be Taken to Advance This Idea?

Must be Actionable and Realistic –

- 1. HRT, WATA, and Hampton Roads tourism/hospitality venues and attractions must commit to collaboration to develop routes more fully between the venues/attractions and where workers live. That willingness makes such an initiative very realistic and actionable.
- 2. WATA and HRT can and should quickly take steps to change peak period frequency of one or more existing routes that serve tourism sites within the Historic Triangle and potentially create "park and ride" opportunities.
- ➤ Can be advanced in the next 3 years This should be advanced in the short-term (next few months), with a long-term vision applied.

RECOMMENDATION

Act immediately and collaboratively to develop strategic routes and access opportunities within areas that will benefit from transit-assisted job and career prospects throughout the Peninsula and Southside.

3. Who are the important partners to advance? Who are new partners?

Venues/ Attractions

- Busch Gardens / Water Country
- Great Wolf Lodge
- Colonial Williamsburg (Foundation Board, staff and donors)
- Jamestown Yorktown Foundation (Board, staff and donors)
- Virginia Aquarium (Board, staff and donors)
- Atlantic Avenue Association
- Travel Agents
- Hampton Roads Sports Commission
- Virginia Beach Hotel Association (Leadership and membership)
- Greater Williamsburg Hotel Association (Leadership and membership)
- Greater Williamsburg Restaurant Association
- Virginia Beach Restaurant Association

MORE PARTNERS

Business and Economic Development Organizations

- Greater Williamsburg Chamber of Commerce (Business Council & Tourism Alliance – Board, staff and members)
- Hampton Roads Chamber of Commerce (Virginia Beach Board Members especially – Board, staff and members)
- Economic Development Authorities in Virginia Beach, York County, Williamsburg, and James City County
- Local and state elected officials in Virginia Beach, York County, Williamsburg and James City County

MORE PARTNERS

Education

- College of William & Mary (President Rowe, past presidents)
- Christopher Newport University (President Trible)
- Virginia Wesleyan University
- Tidewater Community College
- Thomas Nelson Community College
- K-12/Superintendents

RECOMMENDATION

Begin outreach to these entities to garner broad support for a strategic workforce transportation plan for tourism / hospitality venues and attractions within the Hampton Roads region.

How Can the Effort Be Funded?

- Pilot through grants
- ARPA Funds
- o DRPT
- o VTC
- Local EDAs (in concert with each other)
- Localities via American Rescue Plan funding
- Transit Agencies via American Rescue Plan funding
- Other transit / workforce / hospitality grants

RECOMMENDATIONS

Begin discussions with:

- Kevin Page (formerly of DRPT and currently HRTAC)
- ➤ Local EDA Directors (Williamsburg, James City County, York County and Virginia Beach)
- Local electeds (Williamsburg, James City County, York County and Virginia Beach)
- > HRT and WATA

...about possibility of funding a pilot that will address a portion of the workforce deficit.

Some Things to Think About

Virginia will eventually end the extended unemployment benefits and K-12 and daycare will normalize - people will likely have to go back to work.

Will they have the means to get there?

Should local and state decision makers consider how transit affects affordable housing, workforce development, education, and economic development more earnestly?

Should employers?

Somethings to Remember

TRANSIT IS:



TOURISM



EDUCATION



AFFORDABLE HOUSING



ECONOMIC DEVELOPMENT

THANK YOU!