




































REGIONAL CONNECTORS STUDY

Scenario Planning Update #2

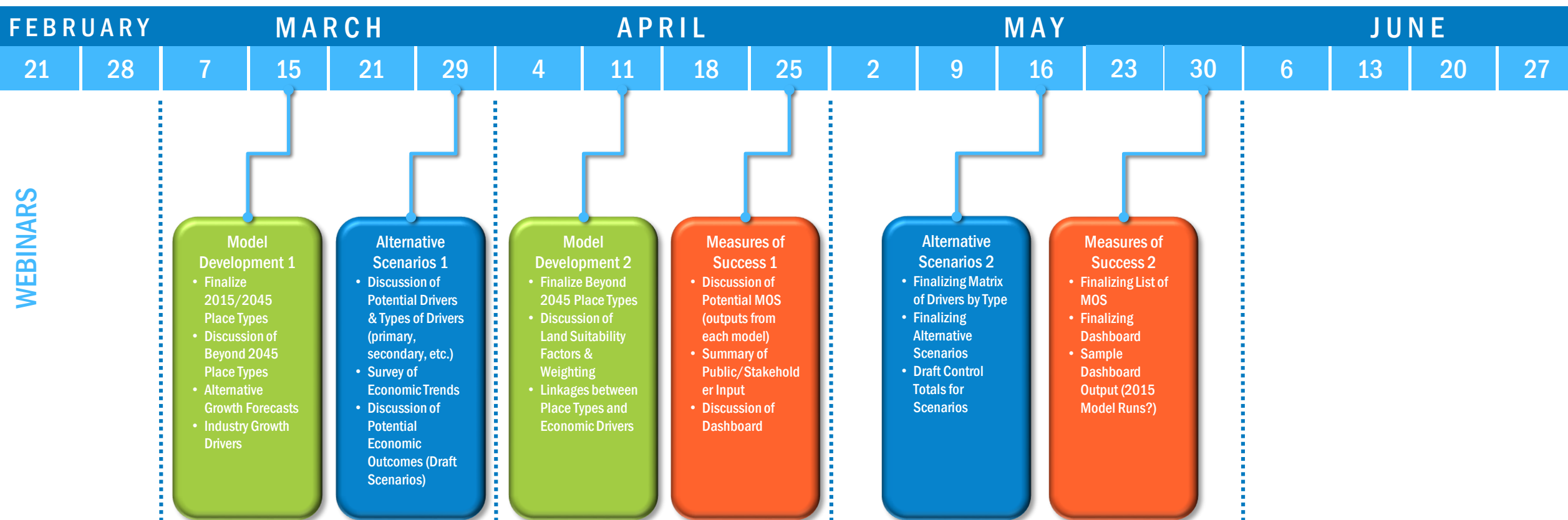
March 15, 2019

Michael Baker
INTERNATIONAL

Scenario Planning Schedule

| | | Schedule | | | | | | | | | | | | |
|---------------|---|--|--|---|---|---|---|---|---|------|-----|-----|-----|------|
| | | 2019 | | | | | | | | | | | | 2020 |
| Task No | Task | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEPT | OCT | NOV | DEC | JAN |
| TASK 4 | CONDUCT SCENARIO PLANNING | | | | | | | | | | | | | |
| 4.1 | Building the Base Data, Models, and Scenarios |   |  |   |  |   | | | | | | | | |
| 4.2 | Defining Alternative Future Scenarios | |  |   |    |  | | | | | | | | |
| 4.3 | Defining Measures of Success |  | | | |  |   |   | | | | | | |
| 4.4 | Evaluate 2015 Current Regional Conditions | | | | | |   |  | | | | | | |
| 4.5 | Modeling the 2045 Baseline Alternative | | | | | | |   |   | | | | | |
| | | | | | | | | | | | | | | |
| | |  Draft Deliverables  Final Deliverables  Steering Committee Meetings and Presentations  Working Group Coordination Meeting | | | | | | | | | | | | |
| | |  HRTPO to approve updated Prioritization Tool  2015 Regional Travel Demand Model available  2045 Regional Travel Demand Model available | | | | | | | | | | | | |

REGIONAL CONNECTORS STUDY – INITIAL DRAFT SCHEDULE OF WORKING GROUP WEBINARS



Dates and topics subject to change

REGIONAL CONNECTORS STUDY

- **Task 4.1 Update – LAND USE COMPONENTS of Building the Base Data, Models, and Scenarios**

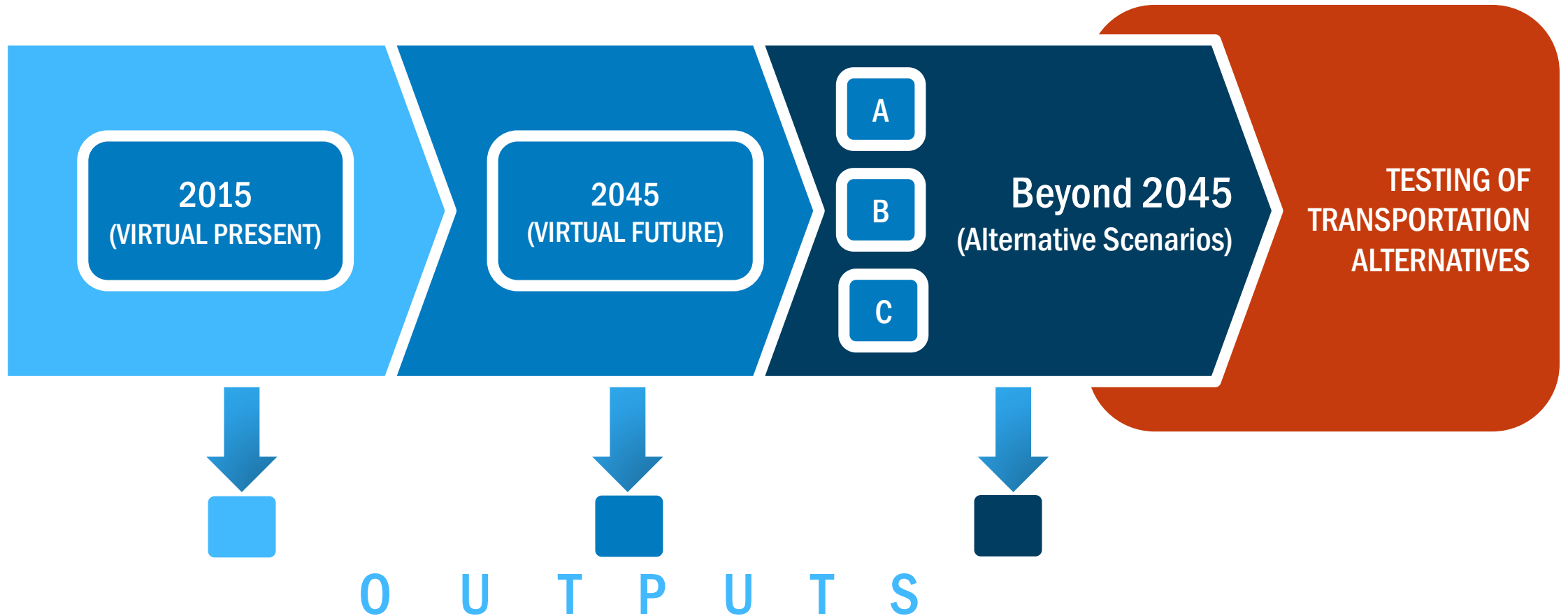
Michael Baker
INTERNATIONAL

Task 4.1c: Build Place Types

Task Summary:

1. Profile existing and future land use types in the region to develop a **unified set of Place Types** that describe regional development patterns
2. Develop **quantitative summaries** of each Place type that summarize land uses, developed areas, and environmental data for each
3. Develop **summary visualizations** of each Place type, to clearly explain them to stakeholders and the public

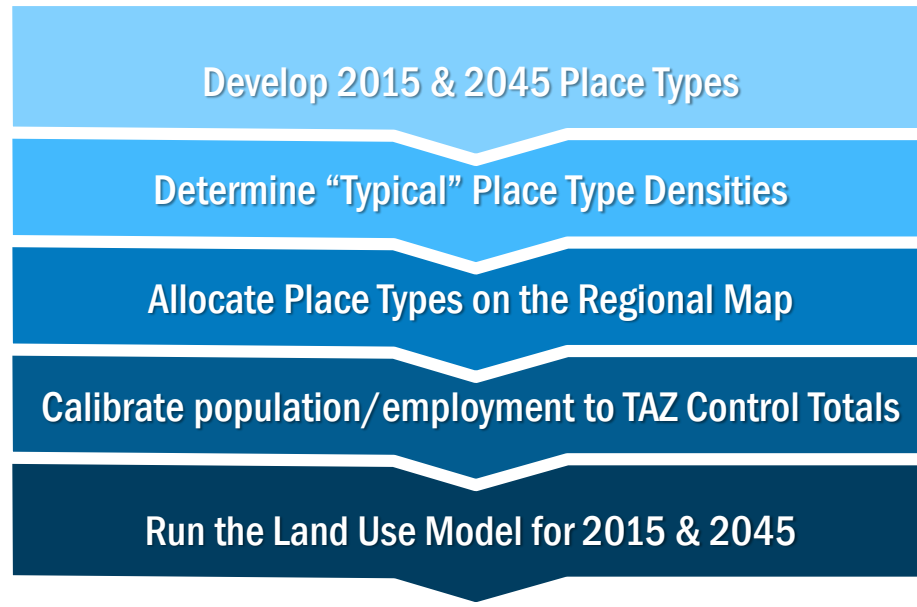
LAND USE MODELING IN THIS STUDY:



PLACE TYPE DEVELOPMENT

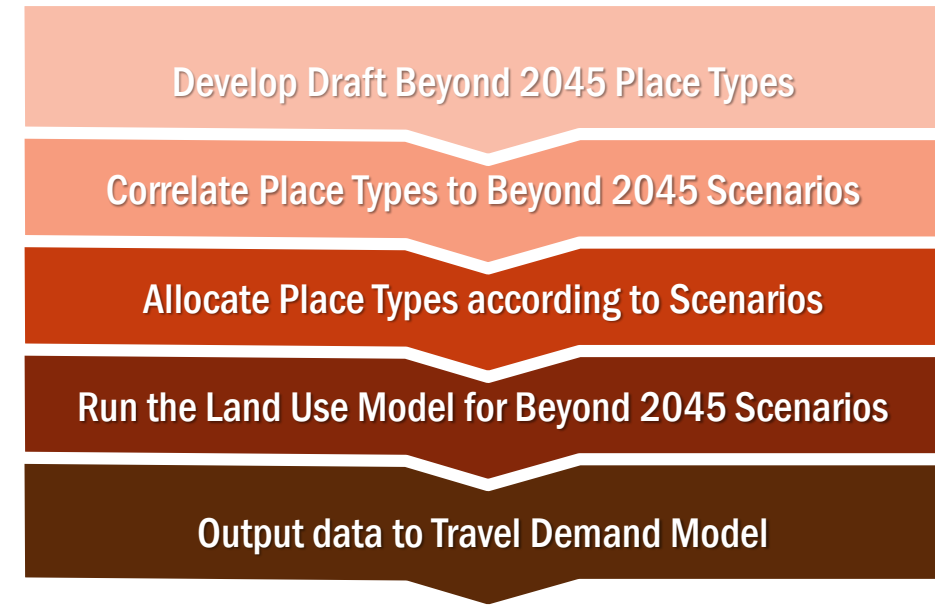
PART 1:

2015 (EXISTING) AND 2045 (FUTURE) PLACE TYPES



PART 2:

BEYOND 2045 PLACE TYPES



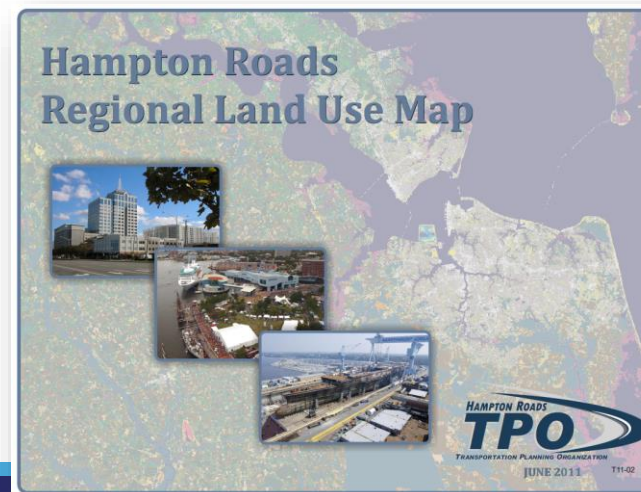
PART 1:

2015 (EXISTING) AND 2045 (FUTURE) PLACE TYPES



USING THE HRTPO REGIONAL LAND USE MAP AS THE BASIS FOR 2015 & 2045 PLACE TYPES:

- Methodology **approved by the HRTPO Board** & coordinated with **localities' staff**
- Developed an accepted methodology for **“the merging of 16 local comprehensive plans and existing land uses.”**
- **Key tool** for inter-local and regional planning



DRAFT

Legend

| | |
|---|-------------------------------|
|  | Residential |
|  | Commercial |
|  | Industrial |
|  | Mixed Use |
|  | Military |
|  | Institutional |
|  | Agriculture |
|  | Parks, Open Space & Greenways |

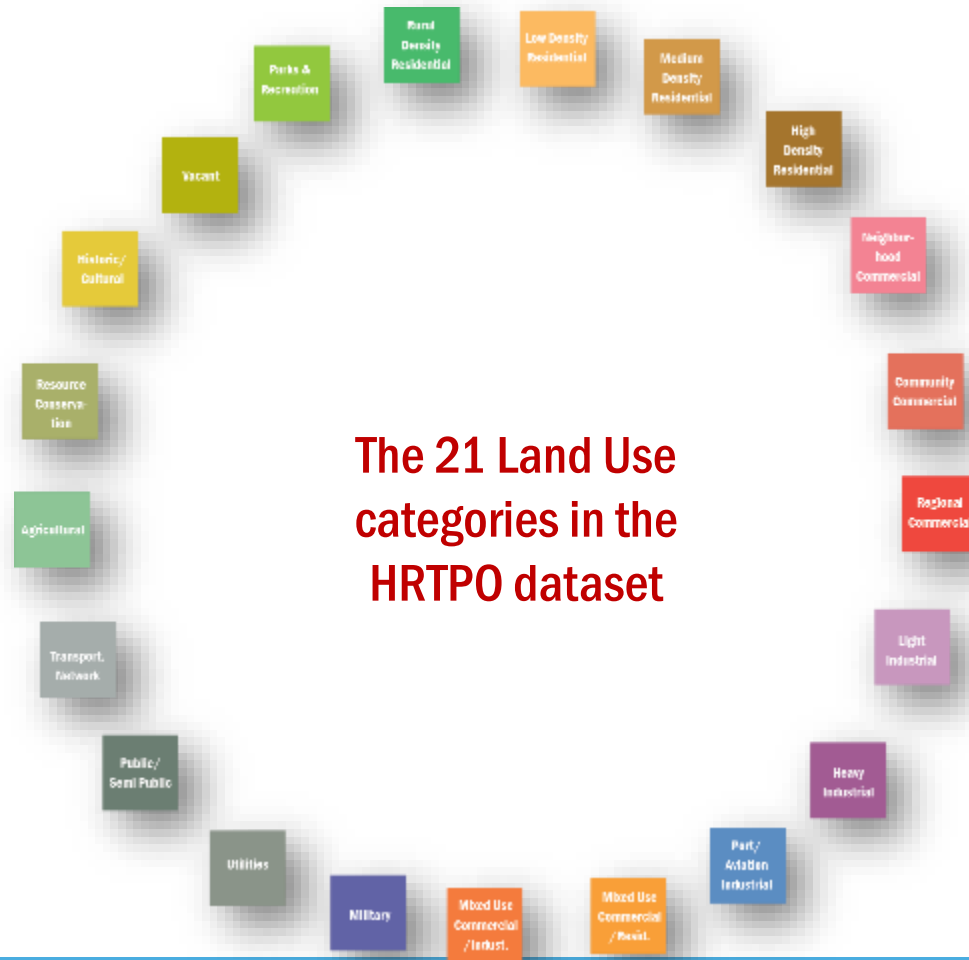
Basic Categories



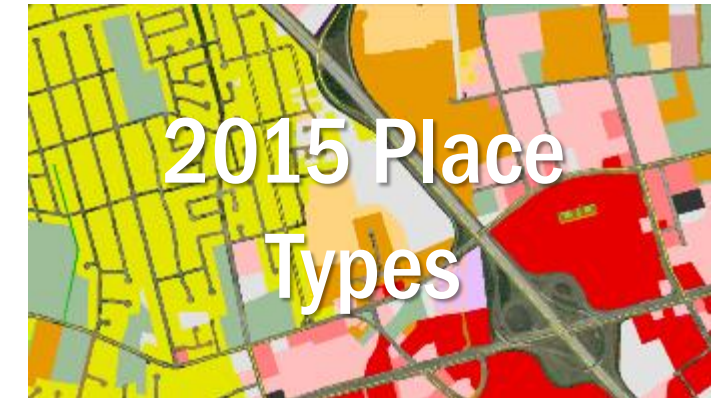
Detailed Categories

THE 2015 & 2045 PLACE TYPES

Use the HRTPO Regional Land Uses for the 2015 (existing) and 2045 (future) place types

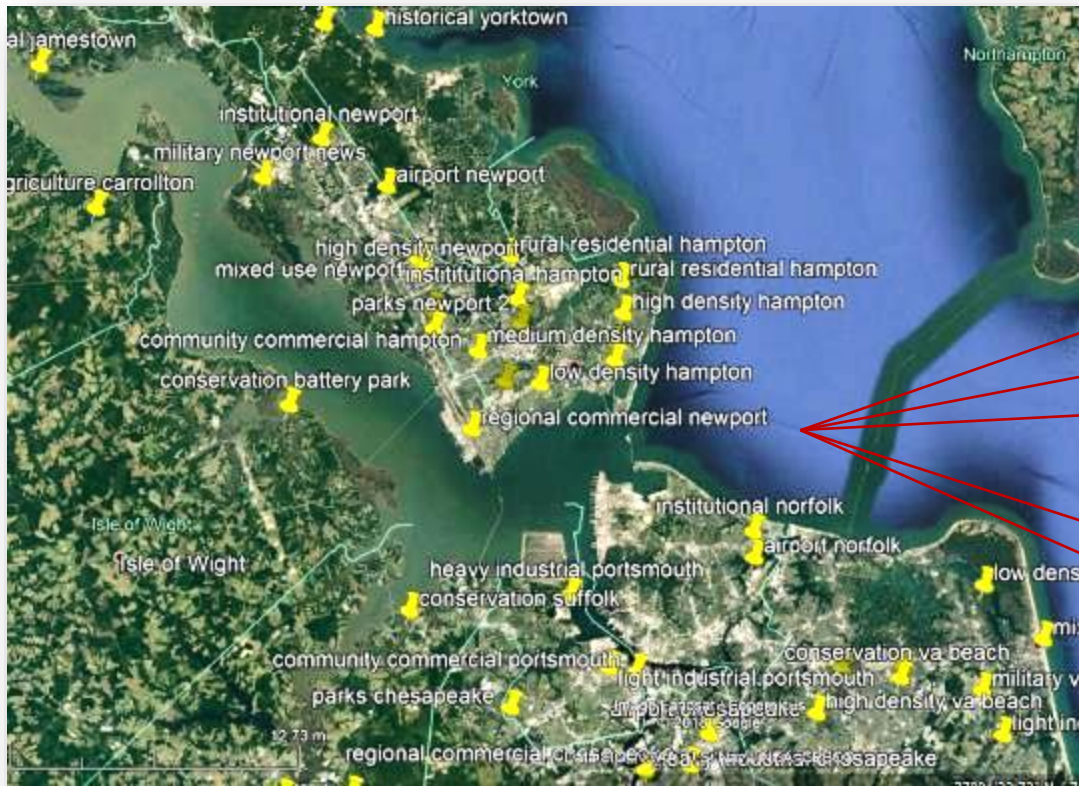


Become the Place Types used for the Virtual Present & Virtual Future modeling

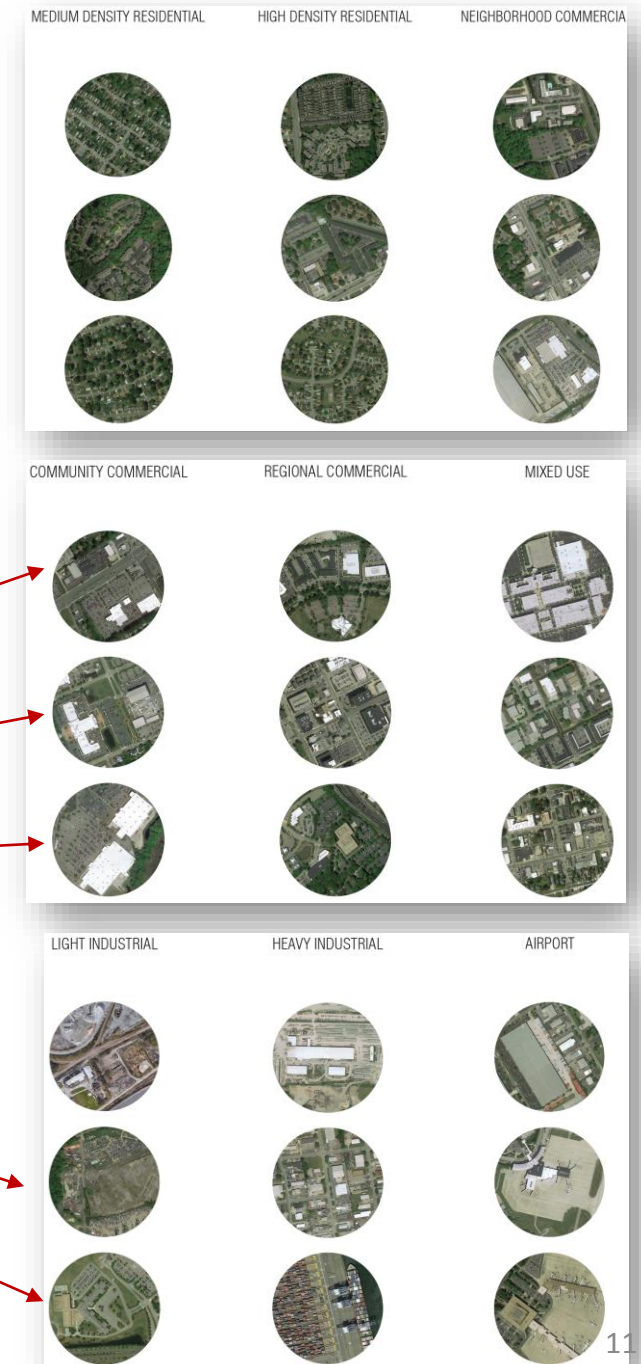


QUANTIFYING PLACE TYPES

Each Place Type was sampled with multiple locations to determine the average/typical population & employment data for each



For each Land Use, sample multiple locations

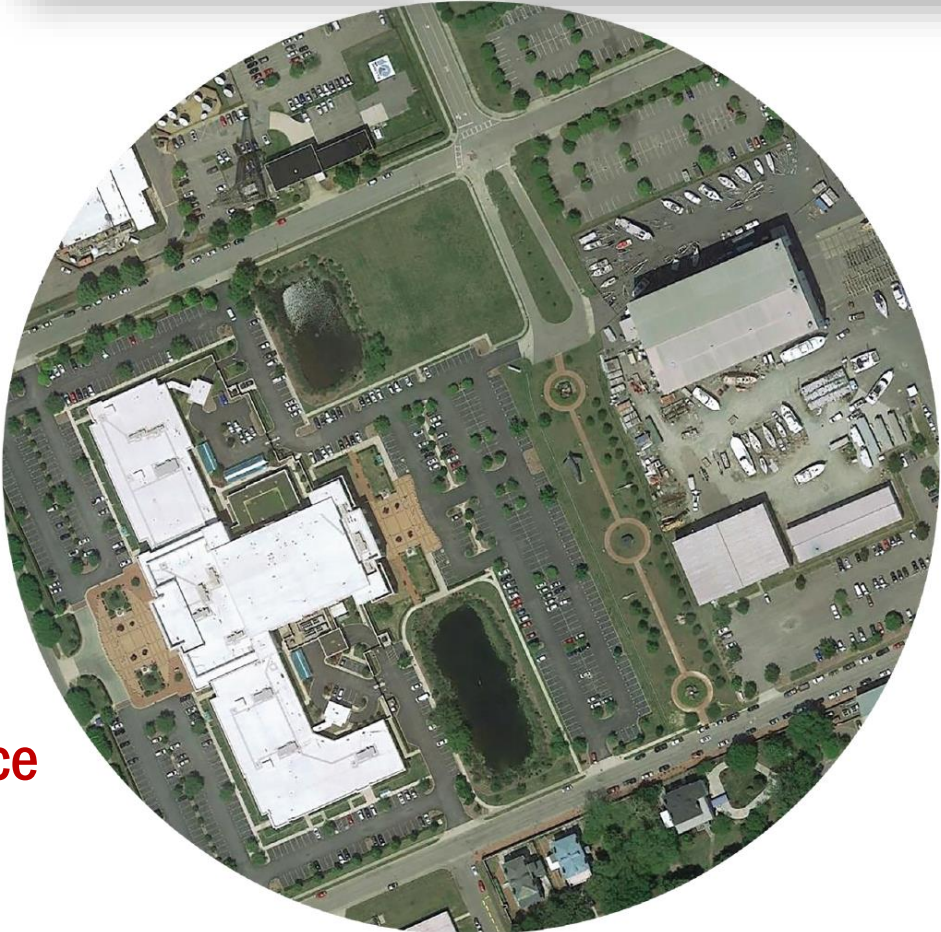


EXAMPLE

LOCAL COMMERCIAL PLACE TYPE

- 0 People/acre
- 4.9 Jobs/acre
- 0.2 Typical FAR
 - 20% Building footprint
 - 60% Parking
 - 20% Open Space

Local
Commercial



DRAFT Place Types for Regional Connectors Study

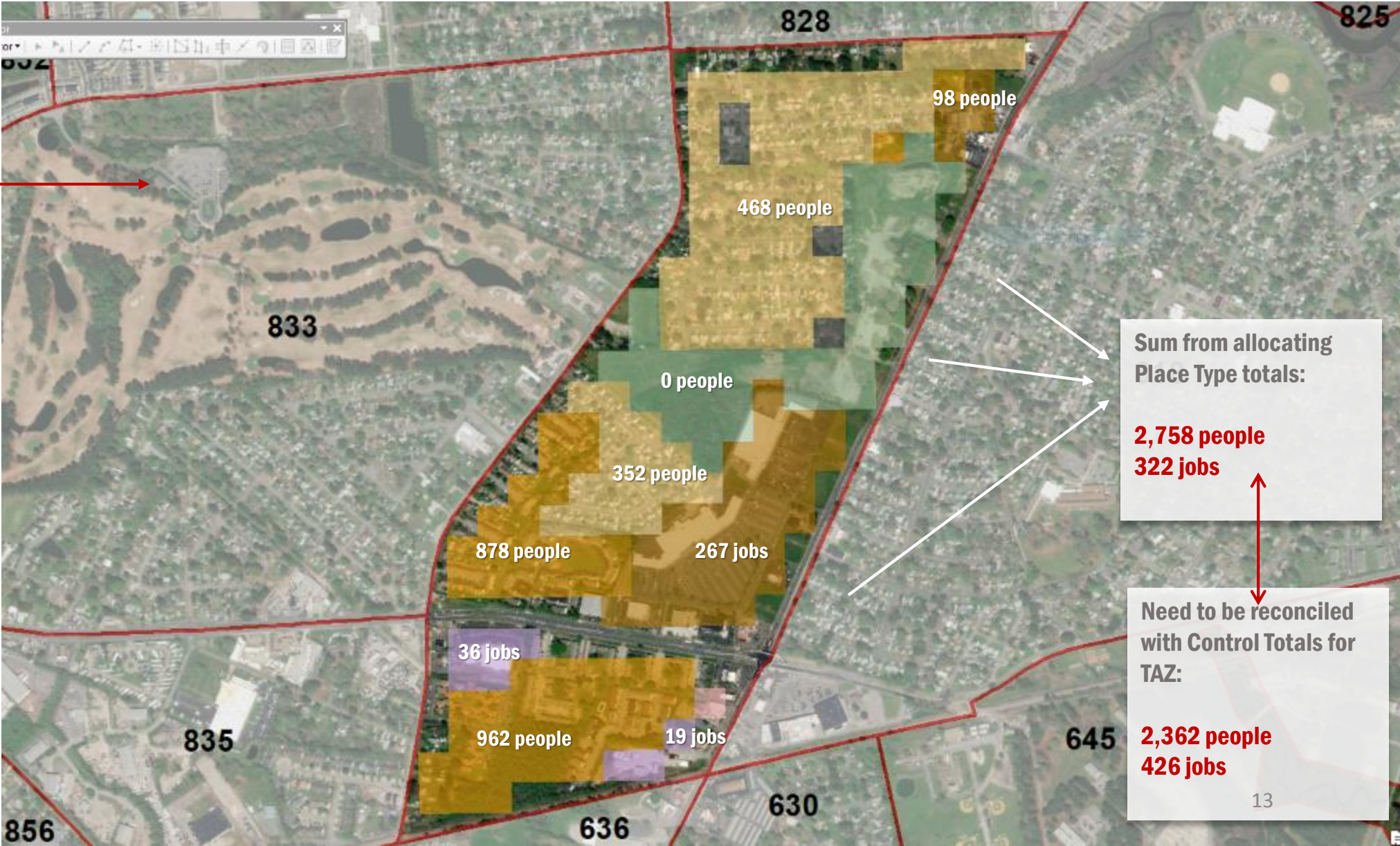
March 1, 2018

| Part 1: Place Types for 2015 Visual Present and 2045 Visual Future ¹ | | | | | | | | | |
|---|---------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|--------------------|--|
| Code and Name ² | Example | 2015 Visual Present | 2015 Visual Future | 2045 Visual Present | 2045 Visual Future | 2045 Visual Future | 2045 Visual Future | 2045 Visual Future | Description |
| RA1 Rural Residential | | 0.2-0.5 | - | 0.2-0.5 | 0 | - | - | - | Overgrown lot single family homes in a rural context (intermediate) with some agricultural use |
| RA2 Low Density Residential | | 0.5 | - | 0.5 | 0 | - | - | - | Large lot single family homes in a low density suburban context |
| RA3 Medium Density Residential | | 0.12 | - | 0.12 | 0 | - | - | - | Attached homes and small lot single family homes in a moderate density suburban or urban context |
| RA4 High Density Residential | | 0.25+ | - | 0.25+ | 0 | - | - | - | Multi-family apartments and condominiums in a high density urban or suburban context |
| CA Neighborhood Commercial | | - | 0.2-0.5 | - | 0.2-0.5 | - | - | - | Small scale shopping, business, or trade activity |
| CL Local Commercial | | - | 0.5-1.0 | - | 0.5-1.0 | - | - | - | Urban neighborhood shopping, business, or trade activity |
| CA Regional Commercial | | - | 1.0+ | - | 1.0+ | - | - | - | Regional shopping, business, or trade activity |
| LI Light Industrial | | 0.2-0.5 | - | 0.2-0.5 | 0 | - | - | - | Light industrial uses (Research & Development, manufacturing, services, etc.) |
| MI Medium Industrial | | 0.5-1.0 | - | 0.5-1.0 | 0 | - | - | - | Medium industrial uses with possible offices, environmental impacts (contaminating, etc.) |
| PI Port/General Industrial | | 0.5-1.0 | - | 0.5-1.0 | 0 | - | - | - | Port, General and Commercial Industrial related industrial operations |
| RI Recreational Industrial | | 0.5-1.0 | - | 0.5-1.0 | 0 | - | - | - | Commercial/ residential mixed use activity |
| RI Recreational Industrial | | 0.5-1.0 | - | 0.5-1.0 | 0 | - | - | - | Commercial/ industrial mixed use activity |
| RI Recreational Industrial | | 0.5-1.0 | - | 0.5-1.0 | 0 | - | - | - | Medium industrial facilities |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Utility facilities |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Government/Community/Religious/Social or healthcare facilities |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Transportation facilities |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Agricultural operations |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Vacant developable lands |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Open space and recreational uses |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Recreational lands |
| LI Light Industrial | | - | - | - | 0.2-0.5 | - | - | - | Historic Preservation / Cultural uses |

← Results of the Sampling are summarized in the Draft Place Type matrix

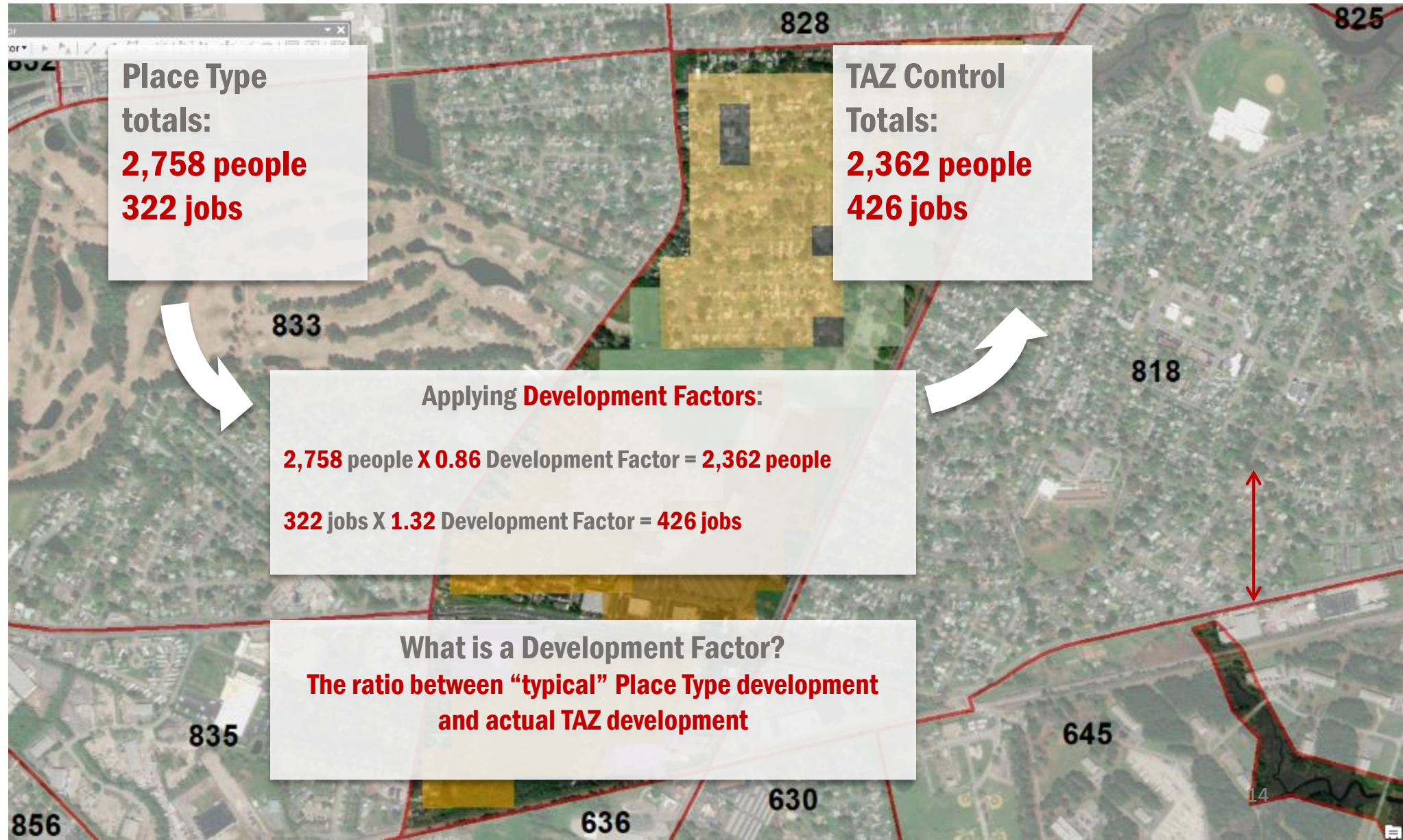
Allocating PLACE TYPES

Applying **Jobs & Population** totals for each Place Type



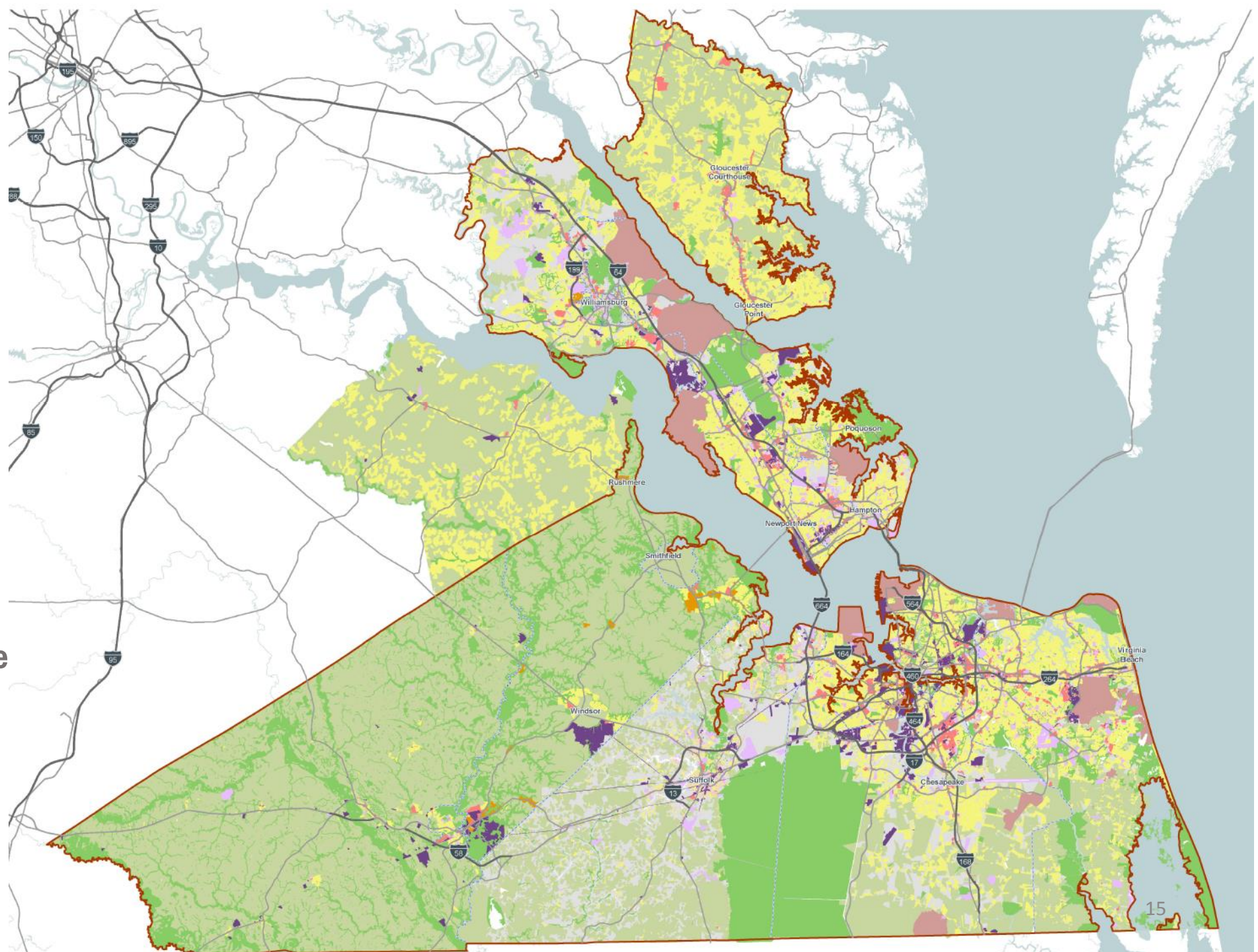
Allocating PLACE TYPES

Reconciling Place Type allocation with TAZ Control Totals



RESULT

- **2015 “Virtual Present”**
map of the Region
- **2045 “Virtual Future”**
map of the Region
- **With quantified Land
Uses reconciled to the
TAZ control totals for the
Regional Travel Demand
Model**











Discussion

- **Affirm basic Approach for 2015 & 2045 Place Types & Allocations**
- **Opportunities for using these for Local as well as regional Planning efforts?**

2015 & 2045 PLACE TYPES

1. RESIDENTIAL

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|----------------------------|---|---|----------------------------|-----------|---------------|-------------|--|
| RR | Rural Residential |  |  | 0.1-.9 | - | 0.4-3 | 0 | Very large lot single family homes in a rural context interspersed with some agricultural uses |
| RLD | Low Density Residential |  |  | 1-3 | - | 4-10 | 0 | Large lot single family homes in a low-density suburban context |
| RMD | Medium Density Residential |  |  | 4-12 | - | 10-36 | 0 | Attached homes and small lot single family homes in a moderate density suburban or urban context |
| RHD | High Density Residential |  |  | 13+ | - | 37+ | 0 | Multifamily apartments and condominiums in a high density urban or suburban context |

2. COMMERCIAL

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|-------------------------|---|---|----------------------------|-----------|---------------|-------------|--|
| CN | Neighborhood Commercial |  |  | - | .1-.3 | - | 5-10 | Limited scale shopping, business, or trade activity |
| CL | Local Commercial |  |  | - | .1-.3 | - | 11-20 | Inter-neighborhood shopping, business, or trade activity |
| CR | Regional Commercial |  |  | - | .4+ | - | 21+ | Regional shopping, business, or trade activity |









3. INDUSTRIAL

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|--------------------------|---|---|-------------------------------|--------------|------------------|----------------|---|
| IL | Light Industrial |  |  | - | .05-.3 | - | 7-15 | Light industrial uses (Research & Development, warehousing, service, etc.) |
| IH | Heavy Industrial |  |  | - | .05-.8 | - | 15+ | Heavy industrial uses with possible adverse environmental impacts (manufacturing, etc.) |
| IPA | Port/Aviation Industrial |  |  | N/A | N/A | N/A | N/A | Port, General and Commercial Aviation related industrial operations |











4. MIXED USE

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|-----------------------|---|---|-------------------------------|--------------|------------------|----------------|--|
| MCR | Mixed Use Comm/Res |  |  | 4+ | 0.6+ | 10+ | 20+ | Commercial/ residential mixed use activity |
| MCI | Mixed Use Comm/Ind |  |  | 5+ | 0.6+ | 12+ | 30+ | Commercial/ industrial mixed use activity |

5. MISCELLANEOUS

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|------------------------|---|---|-------------------------------|--------------|------------------|----------------|--|
| MM | Military |  |  | N/A | N/A | N/A | N/A | Military related facilities |
| IU | Utilities |  |  | - | - | - | 1-3 | Utility facilities |
| IP | Public/Semi-Public |  |  | - | 0.1+ | 5-10 | 30-60 | Government/Educational/Religious/Social or healthcare facilities |
| IT | Transportation Network |  |  | - | - | - | - | Transportation facilities |

6. MISCELLANEOUS

| Code and Name ² | | Examples | | DU/Acre Range ³ | FAR Range | People / Acre | Jobs / Acre | Description |
|----------------------------|-----------------------|---|---|----------------------------|-----------|---------------|-------------|---------------------------------------|
| AA | Agriculture |  |  | .01-.1 | - | .03-.3 | .03-.3 | Agricultural operations |
| V | Vacant |  |  | - | - | - | - | Vacant developable lands |
| NP | Parks and Recreation |  |  | - | - | - | - | Open space and recreational uses |
| NC | Resource Conservation |  |  | - | - | - | - | Conservation lands |
| NH | Historic/Cultural |  |  | - | 0.1+ | 3-5 | 6-12 | Historic Preservation / Cultural uses |

PART 2:

BEYOND 2045 PLACE TYPES





















DEVELOPING PLACE TYPES FOR BEYOND 2045 SCENARIOS:

- These will be used to allocate growth **in addition to the 2045 Baseline**
- We can **still use the same 21** HRTPO Land Use categories to allocate growth beyond 2045
- However, we need some **additional Place Types** to reflect **potential new community types** in the Beyond 2045 Scenarios



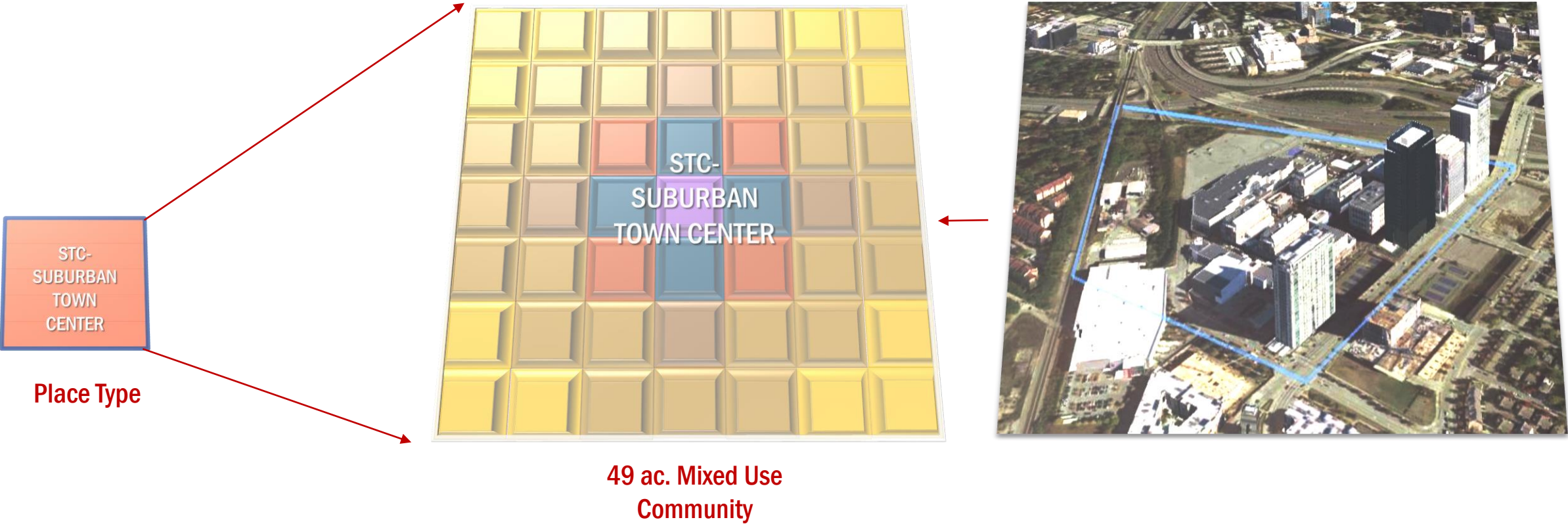
BEYOND 2045 PLACE TYPES

- Series of 9 new Place Types that represent **potential future Community Types**
- Account for some **potential** future trends, including:
 - Economic diversification
 - Market trends
 - Aging population
 - E-Retail
 - Walkable mixed use & transit
 - Automatic Vehicles
 - Industrial concentrations
- These are **DRAFT** and may be **modified** to fit the economic conditions in the Alternative Scenarios

| | | | |
|-----|----------------------------|---|---|
| RC | Rural Cluster |  |  |
| CN | Compact Neighborhood |  |  |
| BR | Boulevard Residential |  |  |
| BC | Boulevard Commercial |  |  |
| STC | Suburban Town Center |  |  |
| UTC | Urban Town Center |  |  |
| TOC | Transit Oriented Center |  |  |
| RIC | Regional Industrial Center |  |  |
| PI | Port Industrial |  |  |




NEW PLACE TYPES :

Each new Place Type is a composite of multiple uses on a 9-100 acre typical site



BEYOND 2045 PLACE TYPES

1. MIXED DENSITY RESIDENTIAL

| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|---------------|---|--|---------|-----|---------------|-------------|---|
| RC | Rural Cluster |   | 25 ac. | .1-.5 | - | .3-1.3 | 0-.1 | Small cluster housing development surrounded by undeveloped rural lands |
| RC | Rural Cluster | Belmont Drive, Toano |  | | | | | |



| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|----------------------|---|--|---------|-------|---------------|-------------|---|
| CN | Compact Neighborhood |   | 16 ac. | 3-5 | .1-.3 | 8-13 | 0-.3 | Mixed housing neighborhood with small lot singles and attached housing around community amenities |
| CN | Compact Neighborhood | East Beach, Norfolk |  | | | | | |

2. BOULEVARD MIXED USE

| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|-----------------------|---|--|---------|--------|---------------|-------------|--|
| BR | Boulevard Residential |  | 9 ac. | 15-30 | .3-1.0 | 40-80 | 5-20 | High density multifamily developments along major arterials designed to front on walkable streetscapes |
| BR | Boulevard Residential | Jefferson Estates, Jefferson Ave. Newport News |  | | | | | |

| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|----------------------|---|--|---------|--------|---------------|-------------|---|
| BC | Boulevard Commercial |  | 9 ac. | - | .3-2.0 | - | 14-90 | Mixed retail, office and mixed use along major arterials designed to front on walkable streetscapes |
| BC | Boulevard Commercial | Columbus St.& Constitution Dr. Virginia Beach |  | | | | | |

3. URBAN/SUBURBAN TOWN CENTERS & TOD

| Code and Name | | Examples | | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|-------------------------|---|---|--|---------|--------|---------------|-------------|---|
| STC | Suburban Town Center |  |  | 49 ac. | 15-30 | .3-2.0 | 40-80 | 14-90 | High density walkable mixed-use center in a suburban context |
| STC | Suburban Town Center | Oyster Point City Center, Newport News | |  | | | | | |
| UTC | Urban Town Center |  |  | 49 ac. | 20+ | .4+ | 30+ | 50+ | Very high density walkable mixed-use center in an urban context |
| UTC | Urban Town Center | Virginia Beach Town Center | |  | | | | | |
| TOC | Transit Oriented Center |  |  | 25 ac. | 40+ | 1.0+ | 100+ | 100+ | High density mixed use urban center with walkable access to premium transit station |
| TOC | Transit Oriented Center | Downtown Norfolk | |  | | | | | |

4. INDUSTRIAL

| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|----------------------------|---|--|---------|-------|---------------|-------------|---|
| RIC | Regional Industrial Center |   | 100 ac. | - | .1-.4 | - | 5+ | Large site industrial center with regional market |
| RIC | Regional Industrial Center | Newport News Shipbuilding |  | | | | | |

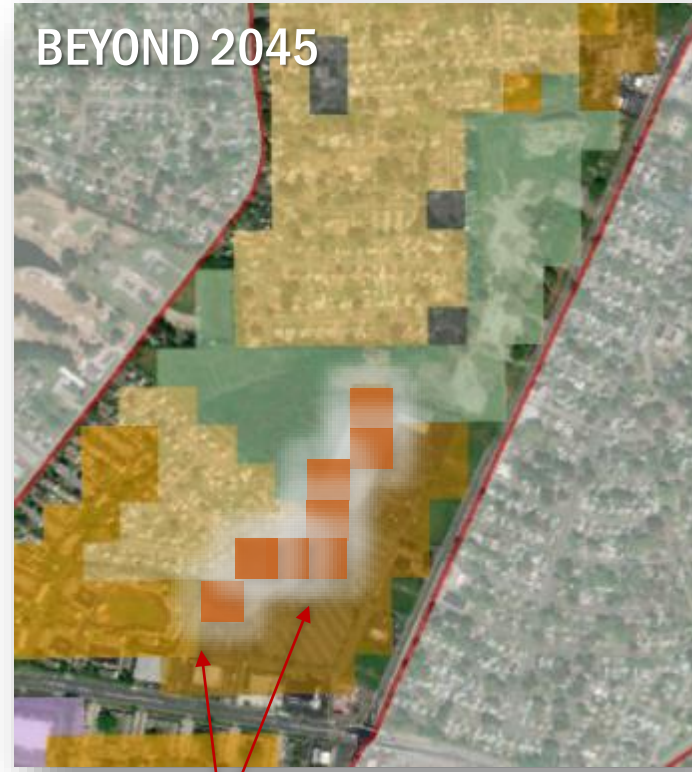
| Code and Name | | Examples | Size ⁶ | DU/Acre | FAR | People / Acre | Jobs / Acre | Description |
|---------------|-----------------|---|--|---------|-------|---------------|-------------|-------------------------------------|
| PI | Port Industrial |   | 100 ac. | - | .1-.3 | - | 5+ | Port related industrial development |
| PI | Port Industrial | Port of Virginia, Norfolk |  | | | | | |

ALLOCATING NEW PLACE TYPES :

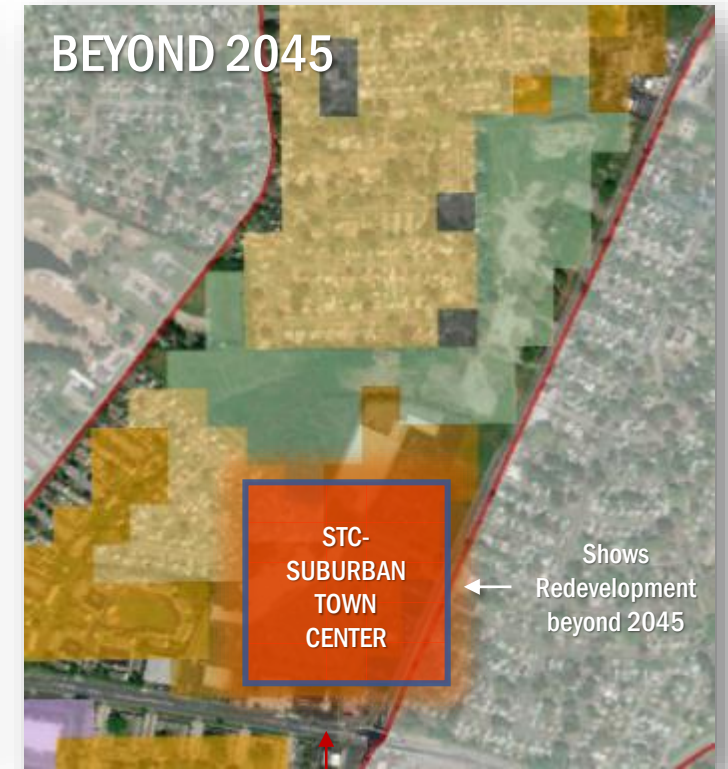
- New growth can be allocated as **Greenfield** (vacant land) development, **Infill** development or **Redevelopment**
- We can use either the HRTPO **2015/2045 Place Types** or the **New (Beyond 2045) Place Types** to allocate new growth



↑ Place Types allocated in 1-ac. grid cells for 2015 & 2045 Land Uses



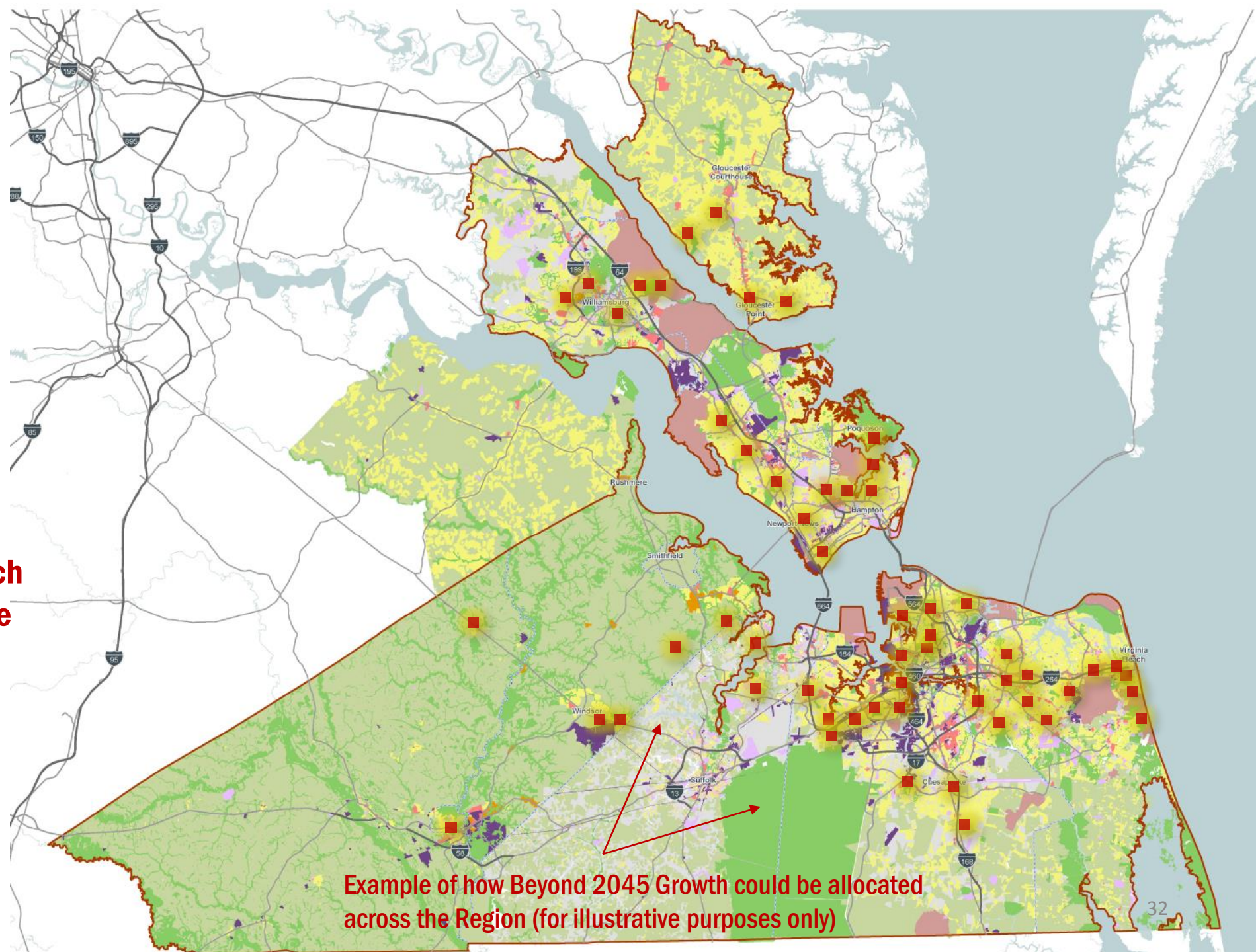
2015/2045 Place Types allocated as Infill Development



New Place Type allocated as Redevelopment

RESULT

- Beyond 2045 Growth allocations using **a combination of Place Types**
- Place Types and spatial allocation of growth will be **tailored to match each Beyond 2045 Alternative Scenario**



Example of how Beyond 2045 Growth could be allocated across the Region (for illustrative purposes only)

Discussion

- Pros/cons of initial “Beyond 2045” Place Type approach (i.e. as mixed-use complete communities/neighborhoods)?
- Recognition that they may be modified to suit the Beyond 2045 Alternatives in next step
- Are there other important trends or issues we need to capture in these Place Types?

REGIONAL CONNECTORS STUDY

Task 4.1 Update – Economic Components of Building the Base Data, Models, and Scenarios

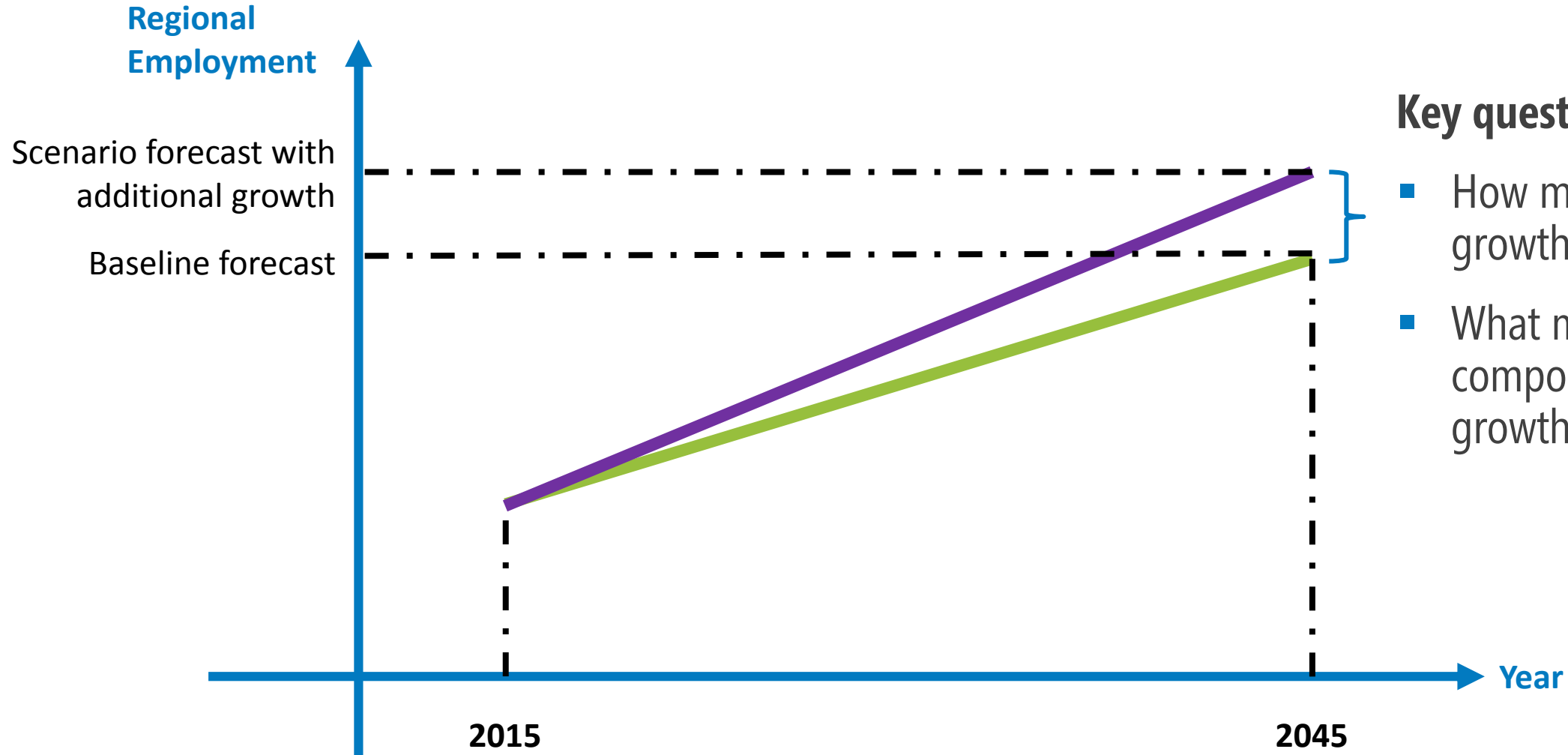
March 15, 2019

Economic Objectives – Task 4.1

Research to support development of economic “drivers” for use in scenario planning:

- 1. Baseline:** Understand TPO’s current and forecast economic conditions
– *establish baseline conditions from which alternative scenarios will pivot*
- 2. Scenarios:** Identify economic risks & opportunities that may affect patterns of long term regional growth – *identify building blocks of alternative scenarios*

Economic Objectives – Task 4.1



Key questions:

- How much additional growth is plausible?
- What might the composition of that growth be?

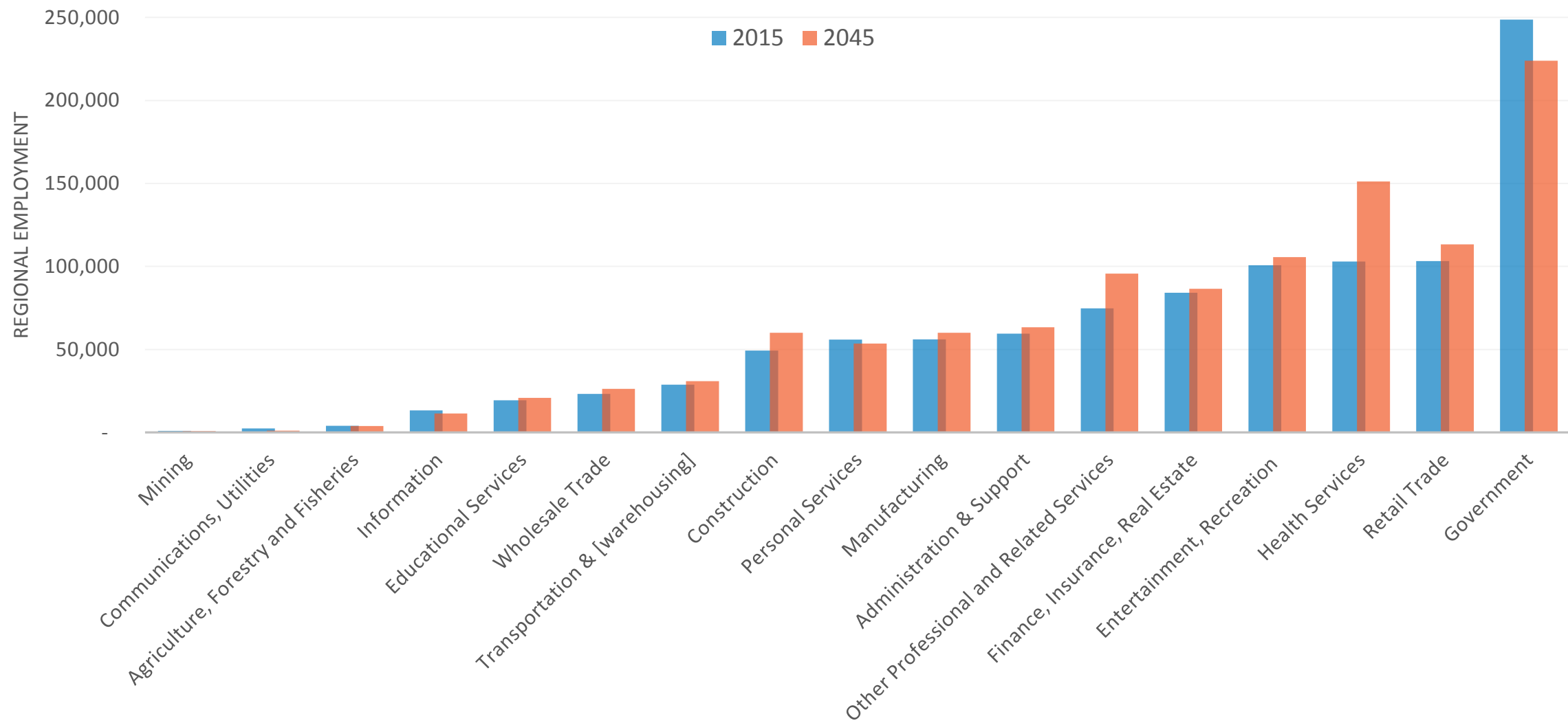
Economic Objectives – Task 4.1

1. Understand TPO's current and forecast economic conditions
 - Industry drivers of growth
 - Benchmarking forecasts
 - *Discussion:* Forecasts
2. Identify economic risks & opportunities
 - Industry targets/opportunities
 - *Discussion:* relevance to scenario definition

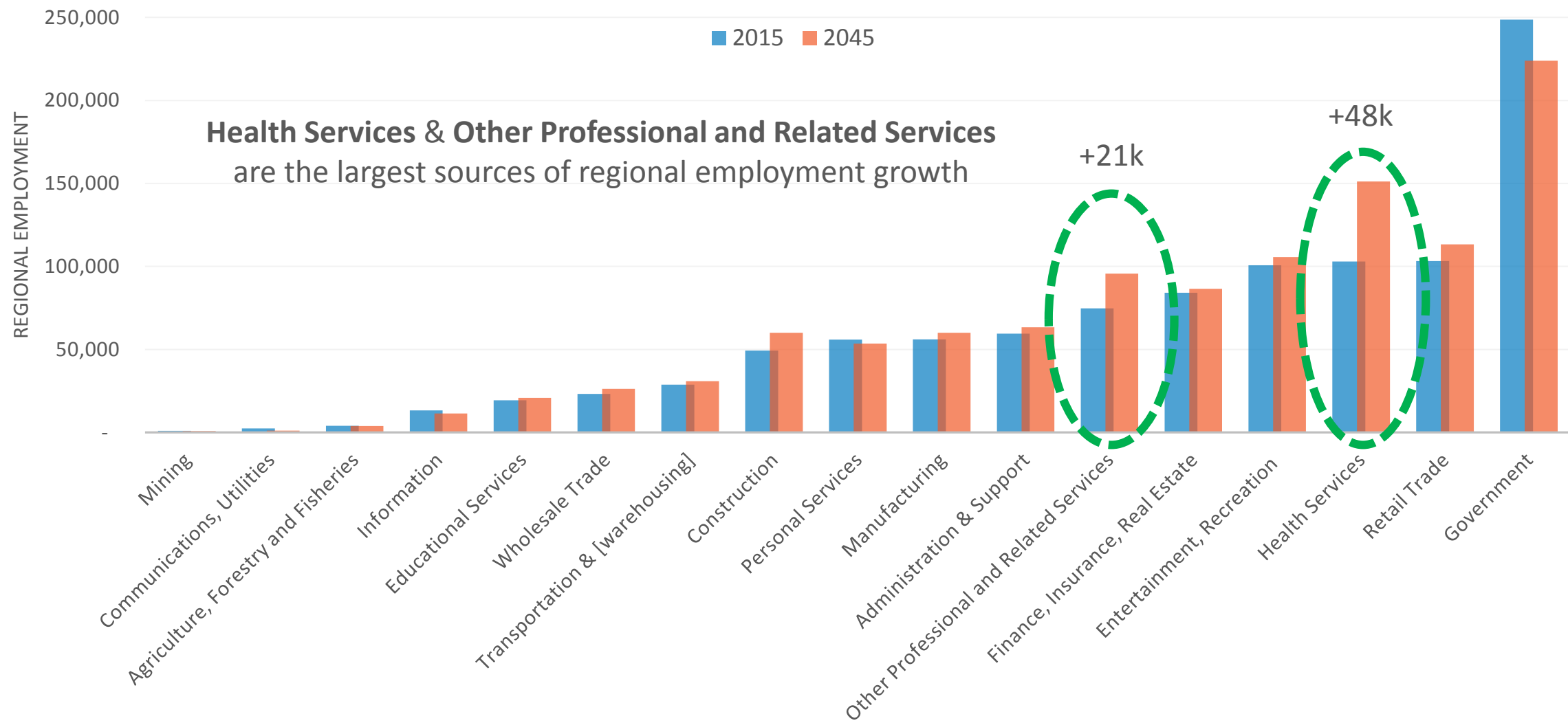
Industry Drivers of Growth

UNDERSTAND TPO'S CURRENT AND FORECAST FUTURE
ECONOMIC CONDITIONS

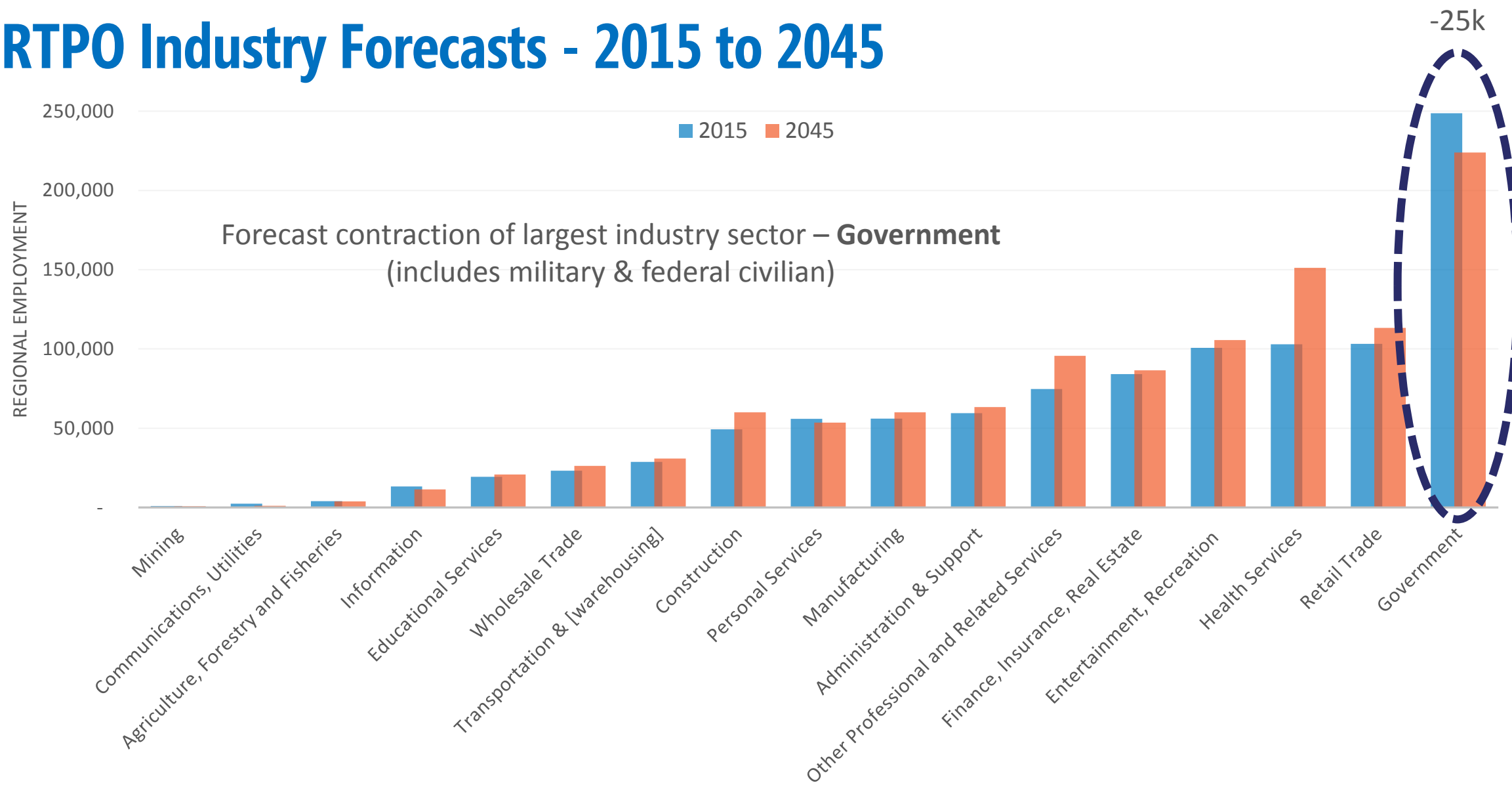
HRTPO Industry Forecasts - 2015 to 2045



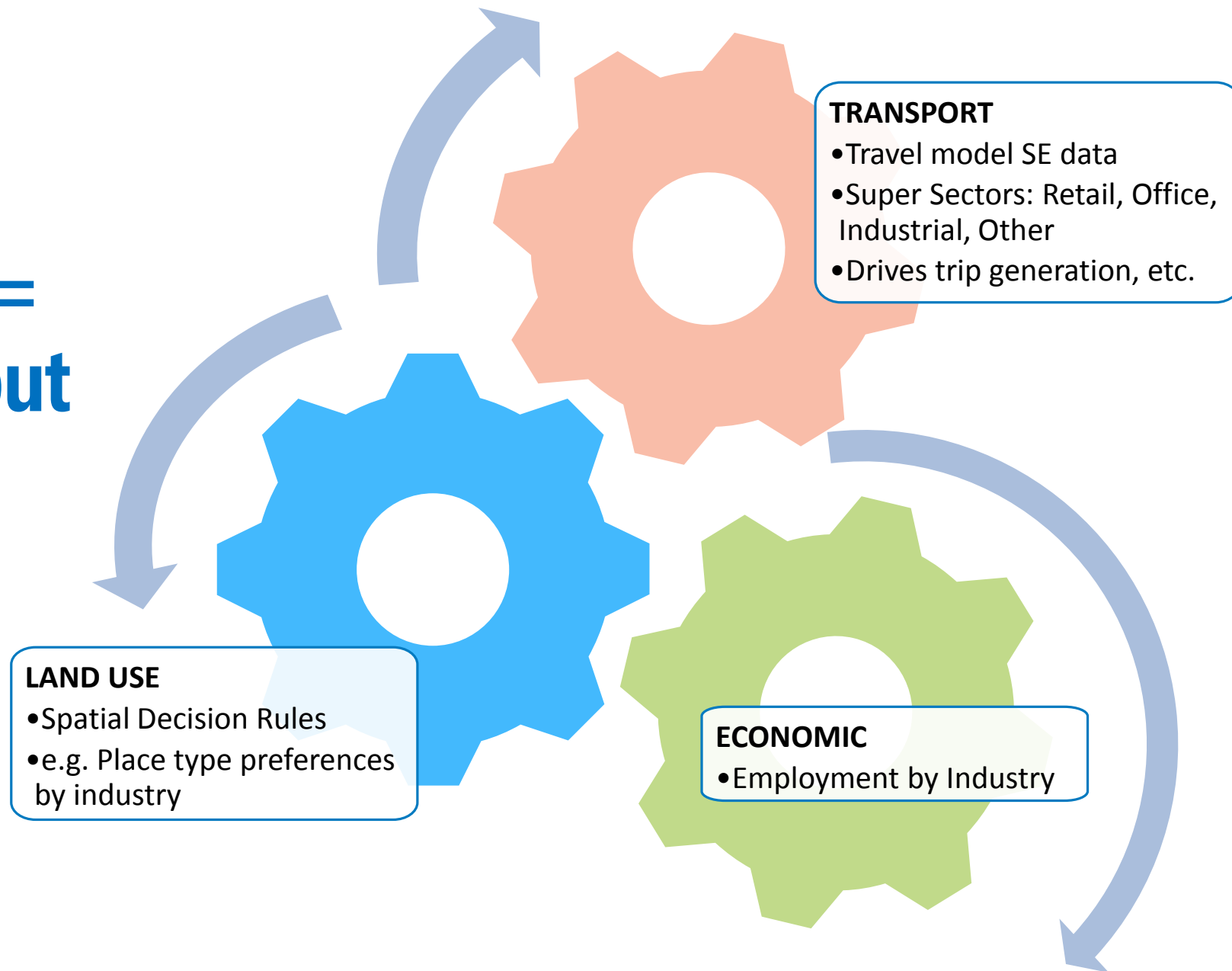
HRTPO Industry Forecasts - 2015 to 2045



HRTPO Industry Forecasts - 2015 to 2045



Industry Forecasts = Model Input



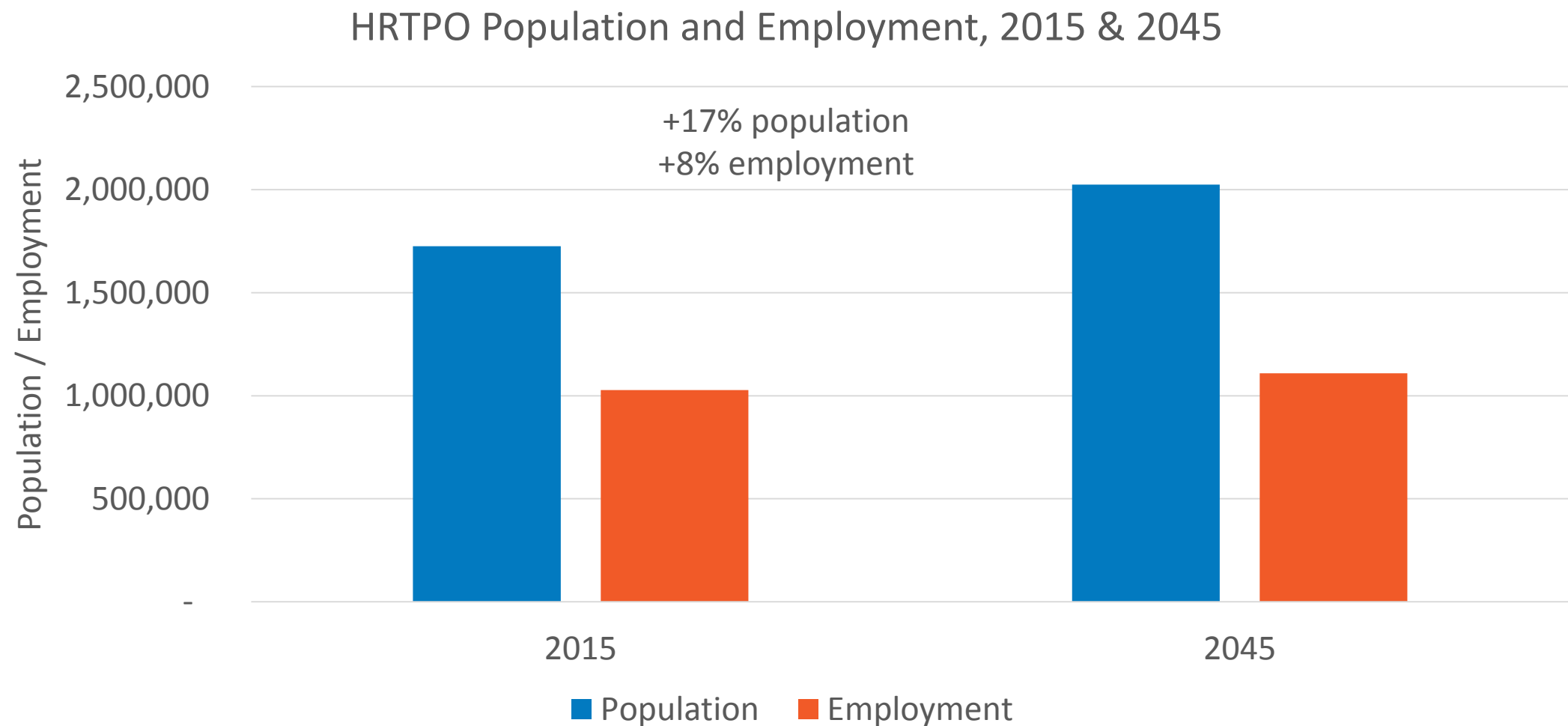
Benchmarking Forecasts

UNDERSTAND TPO'S CURRENT AND FORECAST FUTURE
ECONOMIC CONDITIONS

Guiding Principles & Goals of Benchmarking

- TPO's 2045 growth forecasts regarded as conservative baseline
- Alternative future scenarios will involve plausible additional growth
- Additional growth above the baseline forecast will be the *same increment* across the three scenarios, but the composition will differ
- Long-term forecasts are inherently uncertain
- ***Alternative forecasts can provide guidance on defining plausible additional growth***

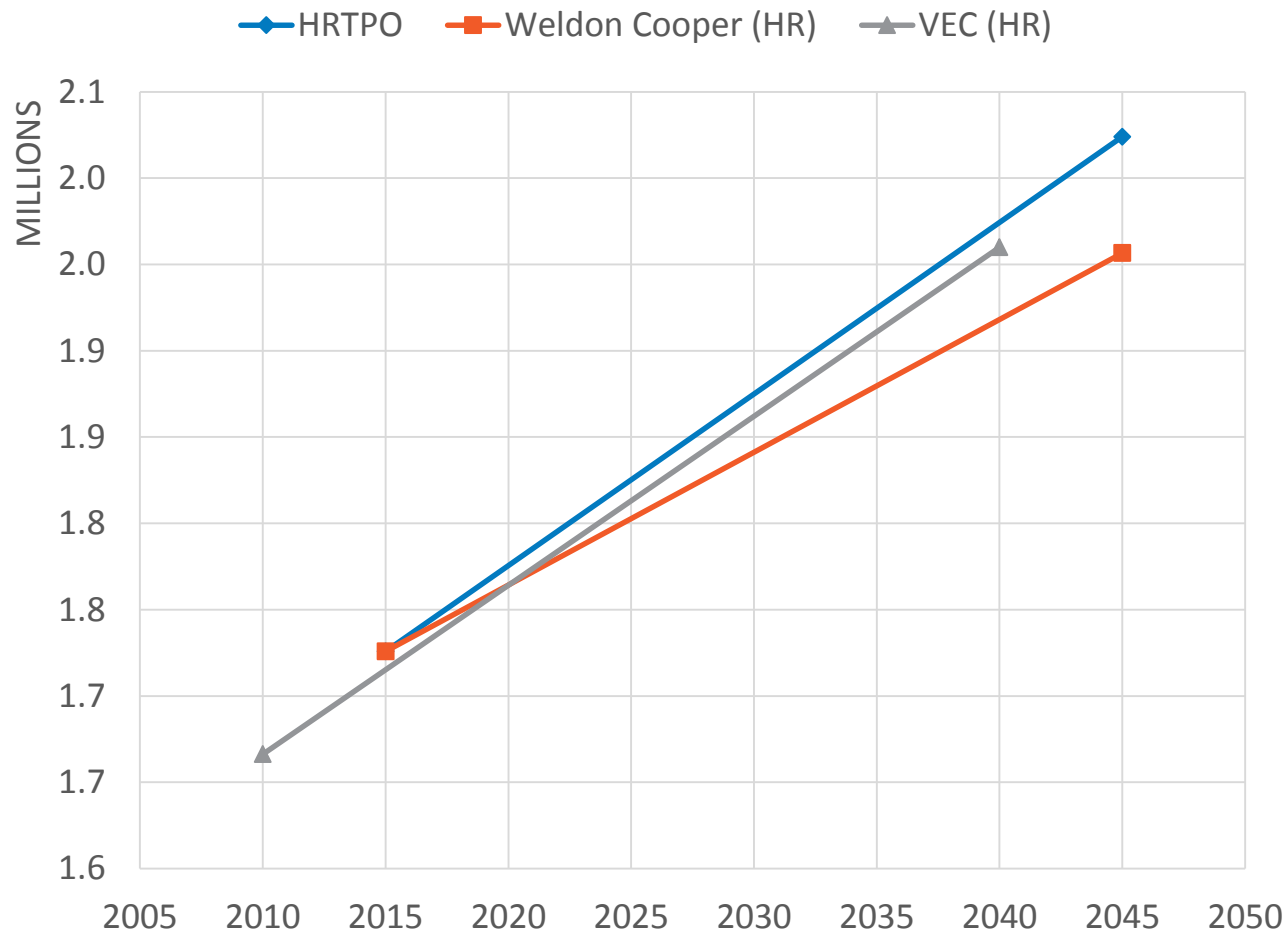
2015 to 2045 TPO Forecast Summary



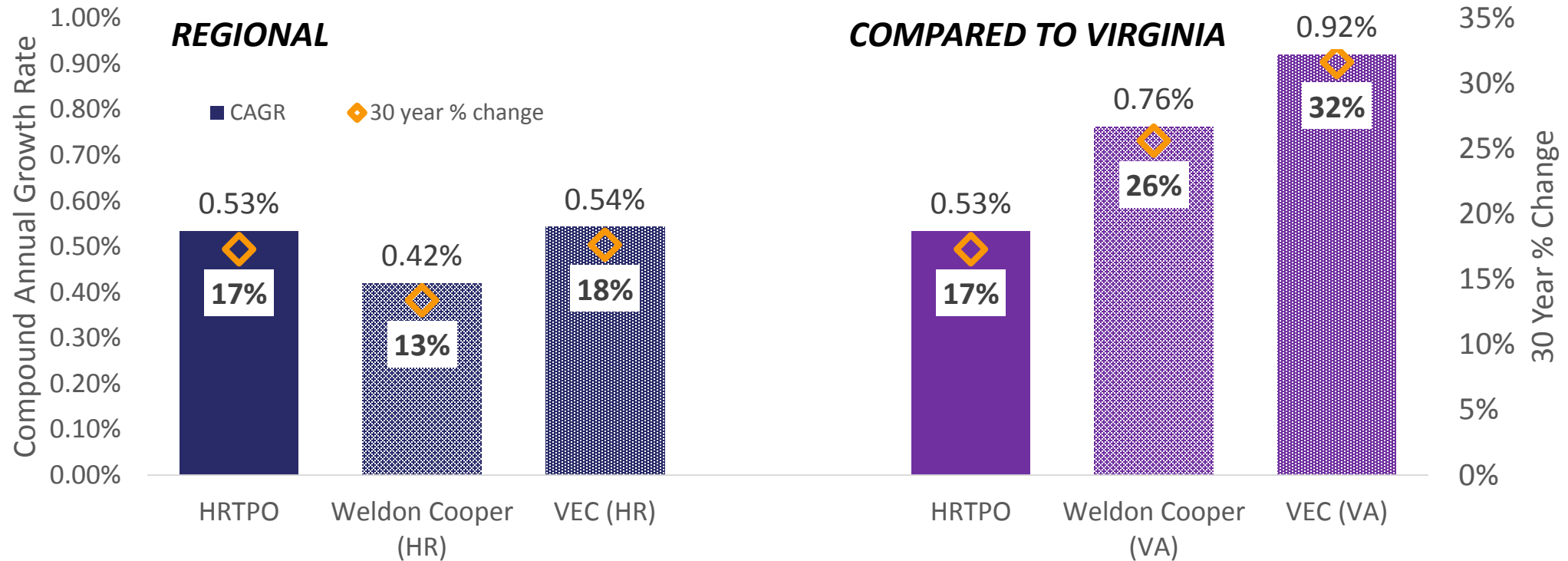
*TPO model forecasts include Surry County

Population Forecasts

- HRTPO Forecasts (REMI Model)
- Weldon Cooper Center for Public Service
- Virginia Employment Commission *Horizon: 2010-2040



Population Forecasts



- Region: HRTPO forecast similar to VEC, somewhat faster than Weldon Cooper
- Virginia: Faster growth forecast for the Commonwealth as a whole

Employment Forecasts

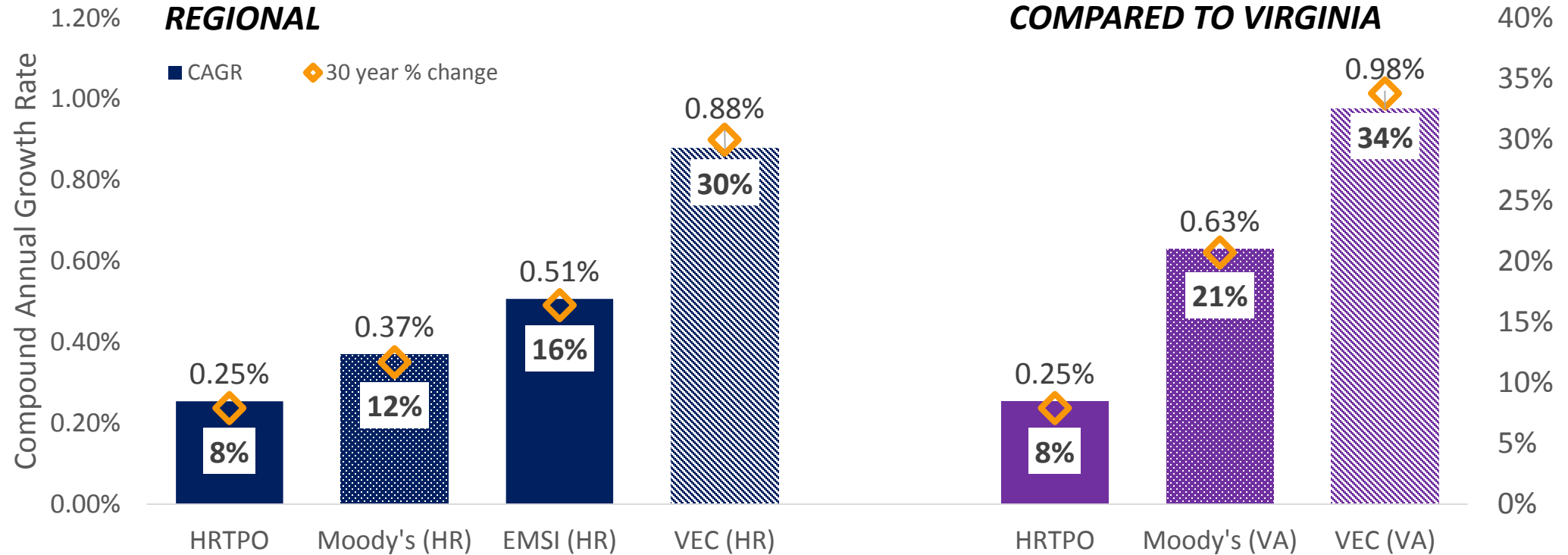
Published for different time horizons:

- HRTPO Forecasts, REMI Model (Horizon: 2015-2045)
- Moody's Economy.com (Horizon: 2015-2045)
- Virginia Employment Commission (Horizon: 2016-2026)*
- Economic Modeling Specialists International (EMSI), published by HREDA (Horizon: 2016-2026)**

*VEC forecasts assembled from Hampton Roads & Greater Peninsula LWIA (does not include Surry Co.)

**HREDA forecasts cover smaller 11 locality geography

Employment Forecasts



- Region: Considerable range in forecast growth rates, with VEC 10-year forecasts most aggressive
- Virginia: Faster growth forecast for the Commonwealth as a whole

National Reference Growth

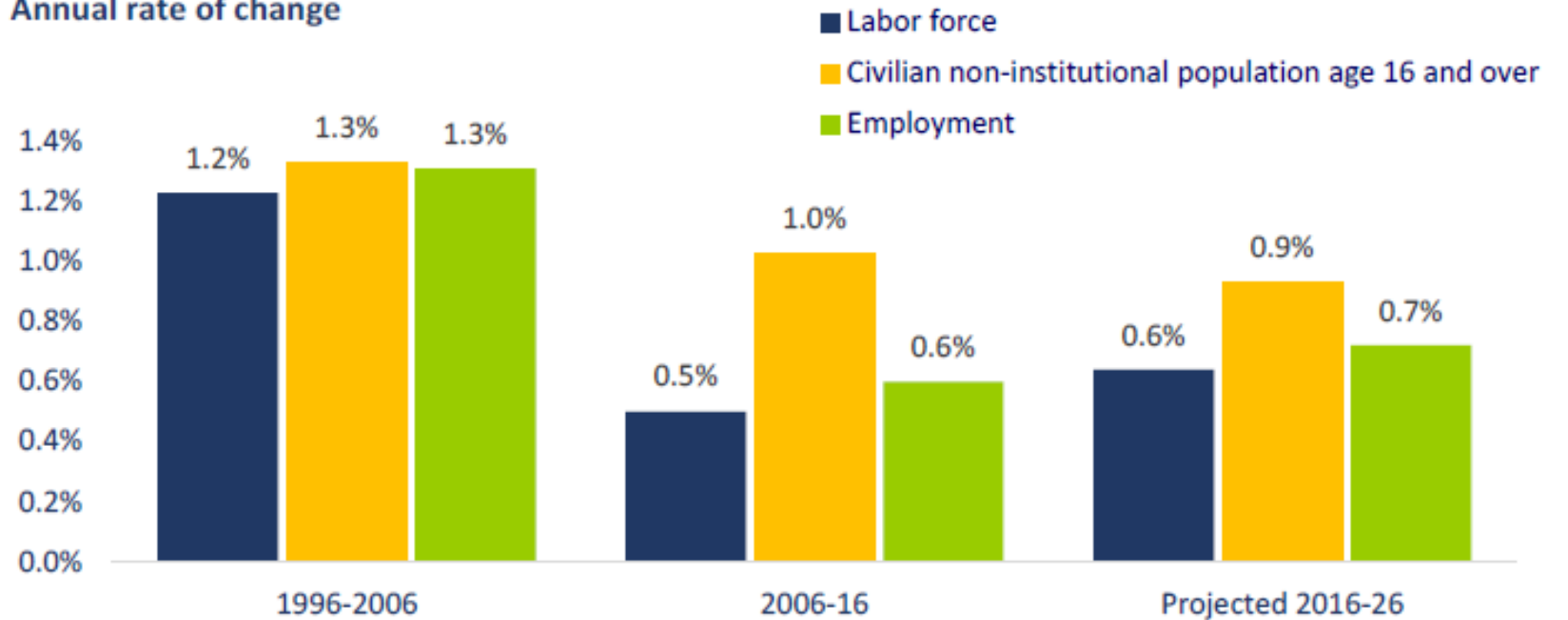
HRTPO 2015-2045

Pop = 0.53% CAGR

Emp = 0.25% CAGR

Annual growth rate, by decade, 1996 to projected 2026

Annual rate of change



Source: Bureau of Labor Statistics

Discussion

- Reminders:
 - The goal is not to *predict*, but to choose a plausible level of additional growth that will be useful in *testing transportation system performance*
 - Increment of growth to be held constant across scenarios – focus will be on the implications of different visions for that additional growth
- Initial reactions to the range of forecasts?
- Thoughts on how aggressive the “beyond 2045” figures should be?

Industry Targets/Opportunities

IDENTIFY ECONOMIC RISKS & OPPORTUNITIES THAT MAY
AFFECT PATTERNS OF LONG TERM REGIONAL GROWTH

Industry Targets/Opportunities

- From last time:

HRPDC Regional Economic Development Strategy (2015)

- Grow/Maintain 3 Pillars:
 - Federal
 - Port/maritime
 - Tourism/arts & culture
- Diversify

HREDA Go-to-Market Strategy (2019)

- Shared (business) services
- Software & IT
- Transportation technology
- Distribution
- Food & beverage processing

Industry Targets/Opportunities

Additional information:

- GO Virginia Region 5 Growth And Diversification Plan (2017)
- “Digital Port” Opportunities (Working Group Suggestion)
- Preliminary data on national industry trends

GO Virginia Priority Industry Clusters

Clusters chosen on the following criteria:

1. Existing capacity that can be scaled
2. Occupations in these clusters are forecast to grow nationally
3. There is opportunity for the region to create a national identity

Priority Industry Clusters

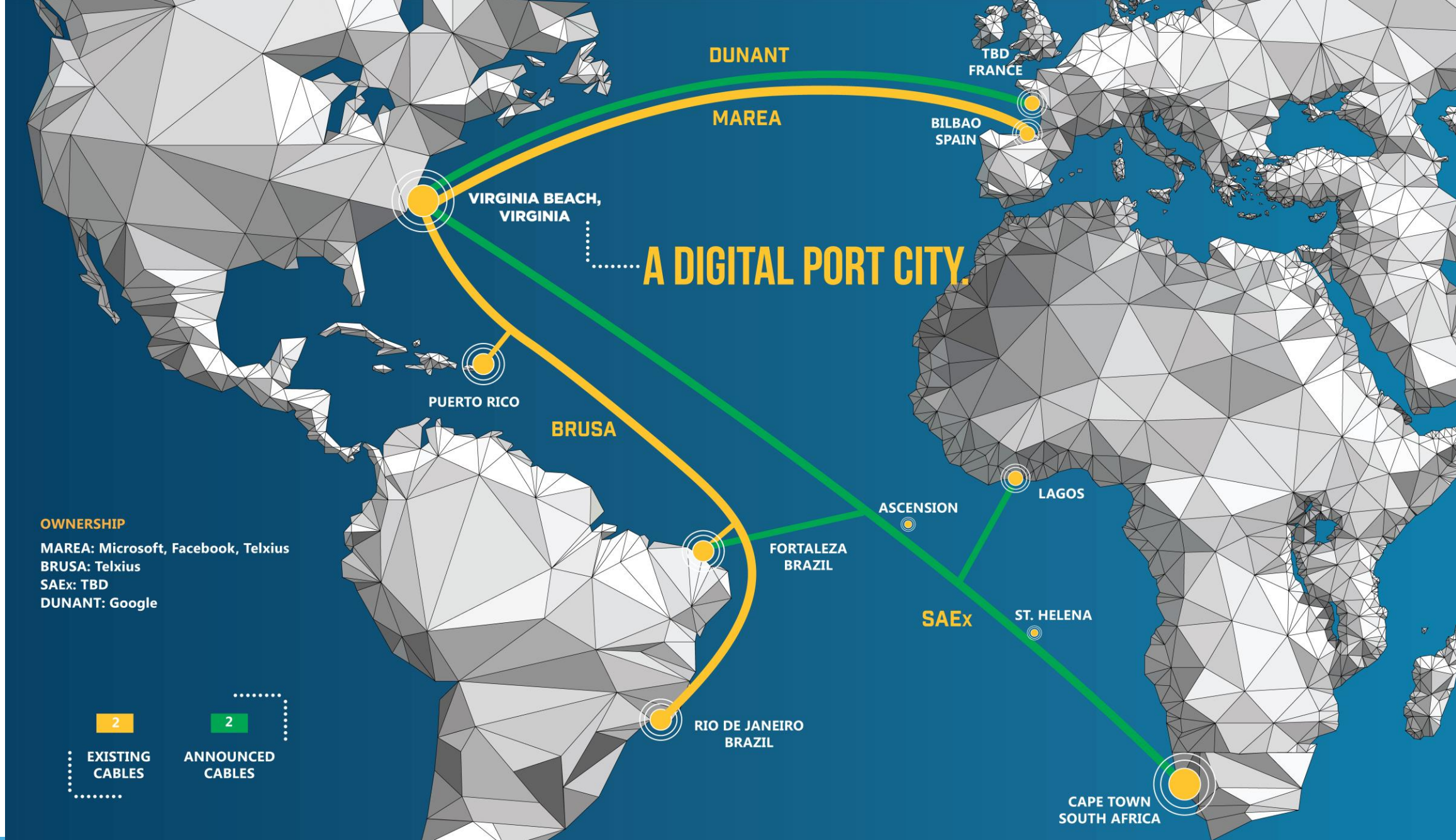
- Advanced manufacturing
- Ship repair and shipbuilding
- Port operations, logistics and warehousing
- Cyber security, data analytics, and Modeling & Simulation
- Water technologies
- Unmanned systems and aerospace
- Life sciences
- Business services
- Tourism and recreation

Priority Clusters vs. Target Business Sectors

- | | | |
|---|-------|--------------------------------|
| • Advanced manufacturing | ————— | • Food and beverage processing |
| • Ship repair and shipbuilding | ————— | • Transportation technology |
| • Port operations, logistics and warehousing | ————— | • Distribution |
| • Cyber security, data analytics, and Modeling & Simulation | ————— | • Software development and IT |
| • Water technologies | | |
| • Unmanned systems and aerospace | ————— | |
| • Life sciences | | |
| • Business services | | |
| • Tourism and recreation | ————— | • Shared services |

Priority Clusters not included in Go-to-Market Report

- Water technologies
 - Architecture, planning, and engineering for coastal areas/climate research
- Unmanned systems and aerospace
 - Aircraft/drone manufacturing, aircraft parts, robotic manufacturing, and aerospace engineering. Arguably, this could be included in transportation technology
- Life sciences
 - Bio-technology, pharmaceutical and medical device manufacturing. While included in the report, GoVirginia also acknowledges that the region would need to enhance its assets to compete in this space. IBM-PLI reached a similar conclusion.
- Tourism and recreation
 - Not a target business sector in the Go-to-Market Report, but REDS does consider it a pillar of the regional economy



DRAFT

Digital Port Oriented Development

- Virginia beach - targeted recruitment of data centers
 - Advertising sites with energy connections, low tax rates, and fiber access hubs
 - The City has reduced the tax rate for data center equipment
- Developments in progress
 - Globalinx Data Centers plans to open a 10,750 sf center as Phase I of their planned 150,000 sf data center campus in Virginia Beach (in Corporate Landing Business Park)
 - ACA International also plans to develop a 130,000-square-foot data center as part of the relocation of its corporate headquarters to Virginia Beach, as part of its partnership with SAEx
 - The Dutch company NxtVn has bought 219 acres of property in Virginia Beach

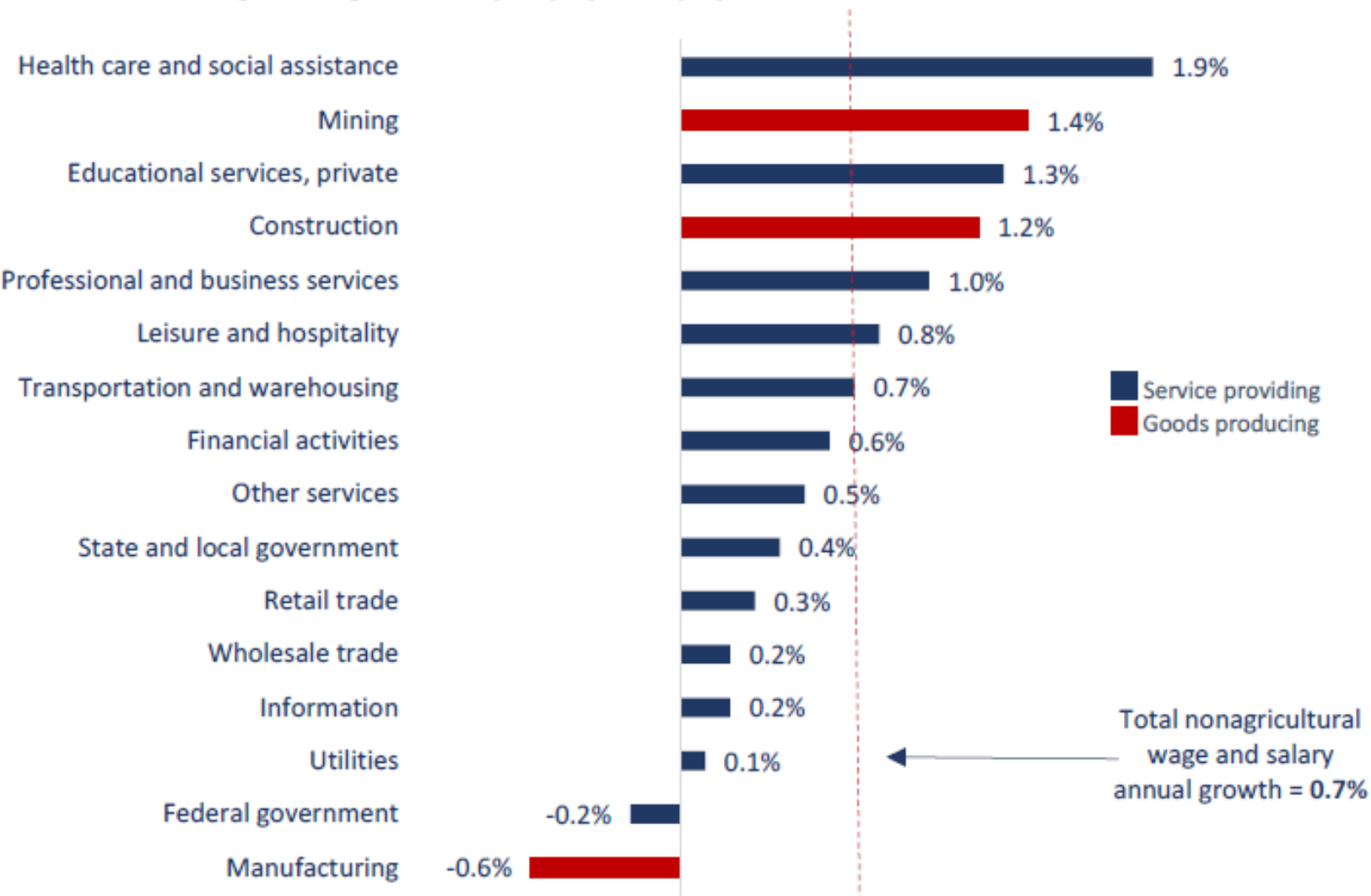
Digital Port Opportunities

- Virginia Beach is looking to become a major hub itself, but associated opportunities may be regional in nature
- Growth potential:
 - Data centers, data analytics, and big data.
 - Mix of job opportunities - software engineers and data scientists, but also jobs with lower educational requirement (sales, security, service, etc.)
- Primary competition comes from subsea cable systems in the New York-New Jersey region

National Industry Trends:

Preliminary data

Annual rate of change for wage and salary employment, projected 2016-26



Source: Bureau of Labor Statistics

**National
Industry
Trends:
Preliminary
Data**

| 20 Fastest Growing (2016-2026) | Top 20 by Employment Growth (2016-2026) |
|---|--|
| Home health care services | Food services and drinking places |
| Other information services | Individual and family services |
| Individual and family services | Construction |
| Outpatient care centers | Home health care services |
| Offices of other health practitioners | Offices of physicians |
| Medical and diagnostic laboratories | Nursing and residential care facilities |
| Other ambulatory health care services | Computer systems design and related services |
| Support activities for mining | Hospitals |
| Other personal services | Local government educational services compensation |
| Management, scientific, and technical consulting services | Outpatient care centers |
| Office administrative services | Management, scientific, and technical consulting services |
| Offices of physicians | Offices of other health practitioners |
| Warehousing and storage | Services to buildings and dwellings |
| Computer systems design and related services | Colleges, universities, and professional schools |
| Software publishers | Warehousing and storage |
| Offices of dentists | Employment services |
| Oil and gas extraction | Offices of dentists |
| Other educational services | Motor vehicle and parts dealers |
| Local government passenger transit | Wholesale trade |
| Museums, historical sites, and similar institutions | Agencies, brokerages, & other insurance related activities |

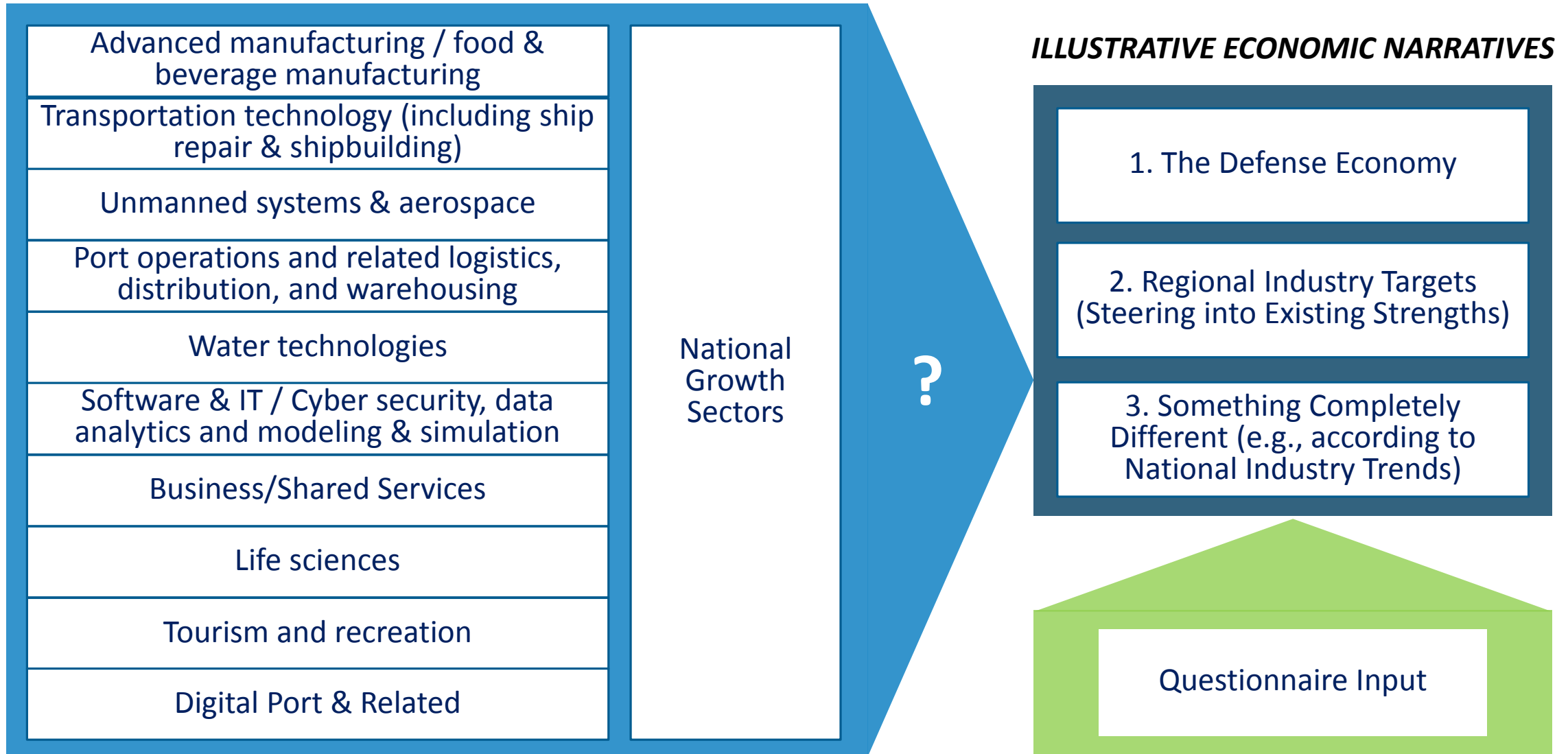
National
Industry
Trends:
Preliminary
Data

| 20 Fastest Growing (2016-2026) | Top 20 by Employment Growth (2016-2026) |
|---|--|
| Home health care services | Food services and drinking places |
| Other information | Family services |
| Individual and family services | Child day care services |
| Outpatient care | Offices of physicians |
| Offices of other health practitioners | Health care facilities |
| Medical and diagnostic laboratories | Health and related services |
| Other ambulatory health care services | Other health care services |
| Support activities for health care | Services compensation |
| Other personal and laundry services | Centers |
| Management, scientific, and technical consulting services | Technical consulting services |
| Office administrative services | Health practitioners |
| Offices of other health practitioners | Hotels and dwellings |
| Warehousing and storage | Professional schools |
| Computer systems design and related services | Warehousing and storage |
| Software and media | Other health care services |
| Offices of health practitioners | Offices of dentists |
| Oil and gas extraction | Automotive and parts dealers |
| Other education and health care services | Wholesale trade |
| Local government passenger transit | Agencies, brokerages, & other insurance related activities |
| Museums, historical sites, and similar institutions | |





























Next Steps:
Consider which national trends...

- ...align with regional forecasts/targets
- ...present new potential opportunities

Discussion: Relevance to Scenario Definition



Next Steps

| | | Schedule | | | | | | | | | | | | |
|---------------|---|--|--|---|---|---|---|-----|-----|------|-----|-----|-----|------|
| | | 2019 | | | | | | | | | | | | 2020 |
| Task No | Task | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEPT | OCT | NOV | DEC | JAN |
| TASK 4 | CONDUCT SCENARIO PLANNING | | | | | | | | | | | | | |
| 4.1 | Building the Base Data, Models, and Scenarios |   |  |   |  |   | | | | | | | | |
| 4.2 | Defining Alternative Future Scenarios | |  |   |    |  | | | | | | | | |
| 4.3 | Defining Measures of Success |  | | |  |   |   | | | | | | | |
| Next Webinar: | | <div>Alternative Scenarios 1</div> <ul style="list-style-type: none"> • Discussion of Potential Drivers & Types of Drivers (primary, secondary, etc.) • Survey of Economic Trends • Discussion of Potential Economic Outcomes (Draft Scenarios) | | | | | | | | | | | | |
| | | <div>  Draft Deliverables  Final Deliverables  Steering Committee Meetings and Presentations  Working Group Coordination Meeting </div> <div>  HRTPO to approve updated Prioritization Tool  2015 Regional Travel Demand Model available  2045 Regional Travel Demand Model available </div> | | | | | | | | | | | | |